

TRAVEL2

LUXURY TOURING

CURATED BY INSIGHT VACATIONS

Travel 2 is delighted to announce an exciting new partnership with Insight Vacations, whereby Travel 2 will be the sole provider of 'Luxury Touring curated by Insight Vacations' to independent agents within the UK.

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TOURING

CURATED BY INSIGHT VACATIONS

2017

TRAVEL2

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LUXURY TOURING CURATED BY INSIGHT VACATIONS

This exciting new partnership between Travel 2 and Insight Vacations will see independent agents across the UK now dealing exclusively with Travel 2's dedicated Tours team for all of their Luxury Touring enquiries.

WHAT DOES ALL THIS MEAN FOR INDEPENDENT AGENTS?

- Deal with a dedicated team of worldwide touring experts within the Travel 2 Tours team for all of your Luxury Touring enquiries
- Receive an enhanced service with a dedicated freephone telephone number
- More choice! Have access to Travel 2's vast selection of the world's leading airlines and unlimited pre and post hotel / cruise options to pair with a Luxury Touring holiday
- Earn full commission with Travel 2 on all Luxury Touring bookings
- Be eligible to receive T2 Rewards on all Luxury Touring bookings
- Receive product training and support from your local Travel 2 Key Account Manager



VIP LUXURY FROM START TO FINISH

Your clients 5-star experience begins and ends with a complimentary VIP chauffeured return door-to-door transfer service, both on departure from the UK and their arrival back home. This VIP service also continues in resort, where guests will receive private Insight arrival and departure airport transfers.



PERSONAL SERVICE - TRAVELLING CONCIERGE

Your clients can relax and effortlessly enjoy their holiday, safe in the knowledge that their highly-skilled Travelling Concierge will take care of every little detail throughout their journey, as well as sharing in-depth local knowledge of the destinations they visit.



LUXURY TRANSPORTATION

Luxury Touring coaches offer guests spacious Business Class legroom, panoramic views, air-conditioning, amazing sound systems and free wi-fi Internet in Europe and North America.



EXCLUSIVE VIP EVENTS & PRIVATE ACCESS

With Luxury Touring, your clients will travel as a true VIP, enjoying uniquely tailored experiences and exploring famous landmarks out of hours when they are closed to the general public.



EPICUREAN DELIGHTS

Luxury Touring holidays include culinary experiences and gourmet dining, designed to delight guests palate and ignite their sense of adventure.



ACCOMMODATION - ELEGANCE ELEVATED

Luxury Touring accommodation is handpicked to provide uncompromising comfort and convenience. Every hotel offers exceptional service in the most desirable locations.

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TRAVEL2

THE UK's 100% Trade Only Tour Operator
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AN EXCELLENT CHOICE...

THE DOMINICAN Republic Tourist Office (DRTB) recently teamed up with British Airways to host a group of agents on a fam trip, which visited Punta Cana, La Romana and Santo Domingo. Pictured at Hotel Excellence El Carmen in Punta Cana, are, from the left: Ann Mitchell, Travel Counsellors; Gustavo Candelario, DRTB; Shuban Kotwal, Southall Travel; Kirsty MacLennan, Saga Holidays; Martyn Jones, Hays & Jarvis; Tiffani Cave, Ponders Travel; and Gayle Chase, Travel Counsellors.

New survey reveals just one in 12 Brits manage to wangle an upgrade

NEW RESEARCH from Jetcost.co.uk has revealed that only 8% of British travellers have actually managed to secure a free upgrade for their holiday, with flight upgrades and hotel room upgrades topping the list.

Initially, 2,187 respondents were asked 'With regards to receiving upgrades on your flights and your holiday, what do you think that you need to qualify to receive one?' The most common responses were 'you need to be a frequent flyer' (29%), 'you need to know someone who works for the

travel agent/airport' (28%) and 'you need to be celebrating something, such as a wedding' (21%).

Respondents were then asked if they had ever requested an upgrade, to which two thirds (67%) confessed that they had, but just a small minority (8%) said that they had received one, whilst the remaining 92% stated that they hadn't been so lucky.

Of those who had received upgrades, the top upgrades to be gifted were 'flight' (21%), 'hotel room' (16%) and 'board type e.g. half board, full board, all inclusive' (9%) upgrades.

According to the survey, less than a quarter of those who received an upgrade (23%) stated that they were on their honeymoon, whilst remaining respondents admitted they'd either received an upgrade because they'd made a complaint (29%) or because they had been inconvenienced, such as being asked to get a later flight to accommodate fellow passengers (18%).

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New villa group looks to build relations with UK travel trade

A NEW Balinese villa company is looking to build relationships with the UK trade ahead of its launch season.

Dari Indera Villas and Spa has launched a new website, dariindera.com along with its inaugural villa, the Muse - a four-bedroom luxury property in the heart of urban Seminyak, this month.

The company's flagship property, the four-bedroom rural retreat Villa Dari Indera, is due to open in Tanah Lot later this year.

The group's founder, Paul Blackburn, is targeting specialist agents in the UK, and hopes that the British market will account for around 50% of customers. He said: "Luxury specialists can sell us, as can Asia specialist agents, and we see this as a terrific opportunity.

"We're paying 10% commission on the gross sale, and with an average week's stay coming in at £3,700 without any extras selected, there is great potential. We also see Bali as a key destination for the trade to sell in the coming months, due to the recent visa changes and flight availability which makes Indonesia much more accessible."

Rates at the Muse start from £350 per night and prices including private transfers, housekeeping, private security and daily breakfast, as well as optional extras such as a private chauffeur and chef services.

For more information call 01270-757557.

YHA submits plans for London's first 'Super Hostel' to open early 2019

A PLANNING application has been submitted by YHA (England and Wales) to open its first Super Hostel in London.

If permission is granted, the 850-bed world class Youth Hostel will be built by YHA in the Olympic Park next to Stratford Tube station and Westfield Shopping Centre and a short walk from Stratford International mainline station in east London. Construction will start in 2017 with plans for the Youth Hostel to open in early 2019.

The proposed purpose-built £30million Youth Hostel will be nearly three times larger than any other property within the YHA (England and Wales) network, making it ideal for group

accommodation. It will include en suite bedrooms, bars, restaurants, conference and meeting facilities, a self-catering kitchen, as well as communal spaces.

Commenting on the plans, the association's chief executive, Caroline White, said: "This is a very exciting time in YHA's 85-year history in England and Wales. We are responding directly to the needs of today's young people and their families with our plans for YHA Stratford. Once built, it will further our vision to reach more young people and enable them to discover the capital with their school, group or family."

For details see yha.org.uk or call 0800-019 1700.



THIS CHRISTMAS, Cinderella returns to the London Palladium (December 10-January 14) and is the first pantomime to play at this iconic theatre in nearly 30 years. The festive family show features an all-star cast including Amanda Holden as the Fairy Godmother, Paul O'Grady as the wicked stepmother, Julian Clary as Dandini and Lee Mead as Prince Charming. SuperBreak is offering tickets to the pantomime with overnight accommodation from £77 per person including breakfast, and rail and coach travel can be added where required.



PREMIER HOLIDAYS launches its brand new Australia & New Zealand brochure valid for travel until March 2018. Bigger and better than ever before, with even more hotels, itinerary ideas, self-drives, coach tours, cruises and excursions, it offers the perfect starting point for planning your clients' holiday.

Brochure supplies:
www.premierholidays.co.uk/brochure_request



ON CLOUD 23...Manchester Airport (MAN) and Ryanair played host to more than 80 agents at Hilton's Cloud 23 in Manchester recently to mark three new German routes and its 'Business Plus' product. Agents were treated to German themed canapes, wine and a German beer tasting experience, plus had the chance to sample a virtual reality experience to see how the airport's £1billion development project for the new super terminal will look once complete. Pictured ready to meet and greet the agents are, from the left: Patrick Alexander, MAN; Tim Howe Schroeder, Ryanair; and Anna Russell and Seb Thompson, MAN.

2017/18 brochure launch from China Links

CHINA LINKS Travel has issued its 2017/18 brochure which features small group, private and tailor-made travel to China, Indochina and Japan.

In total 30 tours are offered including a selection of new options such as Treasures of Sichuan, Natural Wonders of China, China Rail Discovery and an eight-day Authentic Cambodia tour.

Prices lead in at £1,948 per person for a ten-day Essential China tour and certain tours will include more free time with optional cookery classes and meal plans.

The company is also planning on offering new fam trip opportunities for agents in 2017 and details are to be announced soon.

NEWS BITES

- CONTIKI HAS launched three new European itineraries for 2017, offering young travellers the opportunity to see Europe in an entirely new and unique way. MUNCH focuses on the best European foodie experiences; SNAP is dedicated to avid Instagrammers and aspiring photographers, and BOUTIQUE LOCAL is for those who want to 'go local' in style, experiencing the trendiest European cities and the most stylish accommodation along the way.
- COSTSAVER HAS unveiled its Europe & Britain 2017 programme with four additional new tours for 2017 - Highlights of Sicily, Jewels of France, Highlights of Poland and Grecian Magic. Prices start from £78 per day.
- FRED.\ RIVER CRUISES, part of Fred. Olsen Travel, has been appointed as UK general sales agent for Amadeus River Cruises.
- HURTIGRUTEN HAS named its first two new hybrid powered expedition ships after polar explorers - Roald Amundsen and Fridtjof Nansen. The vessels will be the first expeditionary ships sailing fully electric with sustainable hybrid technology.
- THE MASH INN, AN 18th century inn located in the Buckinghamshire village of Radnage, has opened. It features five guestrooms offering views, king-size Hypnos beds, free standing baths, Wi-Fi and L:A Bruket toiletries. Details at themashinn.com

Ranch Rider adds authentic working Arizona ranch for next year

KEEN TO expand on its portfolio of authentic US ranches, Ranch Rider will be introducing Arizona's Hideout Working Ranch in its 2017 brochure, which is situated near Portal near the New Mexico border.

Tony Daly, the company's managing director, said: "The majority of our clients are in search of a genuine cowboy experience - authentic travel is a key driver of bookings. At this ranch it's all about the cattle and horses, but the property is also strategically located on a treasure trove of Wild West history. Guests will feel as though they are riding through an open air museum, many of these mountain trails and high desert paths are not covered by any other ranch in Southeastern Arizona."

The list of historical places visited on horseback includes Skeleton Canyon, where Geronimo surrendered; Fort Bowie, where the US army forged battles against the Apache Indians; and the Cochise stronghold, once the summer home of the Chiricahua Apaches. Still sacred to the Native American tribe, Cochise is said to be buried in the exact same location.

Home to 400 head of pure bred Black Angus & Texas Longhorn cattle, guests can also work the herd.

A seven-night stay leads in at £1,699 per person based on two sharing including ensuite cabin accommodation, all meals, most ranch activities, use of facilities including fully stocked saloon and taxes.

Prices exclude transfers (available from Tucson), gratuities and flights.

For further information see ranchrider.com

Olympic marks 50th anniversary year with new Gold Collection brochure

OLYMPIC HOLIDAYS has unveiled its 2017 Gold Collection brochure with several new ideas for travellers and a dedicated link for 50th anniversary deals throughout the year.

Celebrating 50 years of Island travel expertise on Greece, Cyprus and other Mediterranean destinations in 2017, the company now offers a total of 50 islands from 27 UK airports.

Additionally, all holidays are available to book from £49 to secure a booking, with nothing to pay until ten weeks prior to travel - and the price guaranteed at the time of booking.

The operator will be featuring celebratory 50th anniversary deals throughout 2017, available from a dedicated page on the website from January at olympicholidays.com/golden50

The new brochure features three new Island destinations - Sicily, Corsica and Sardinia; two new hotel openings - Zante and Chania; and more hotel options for Peloponnese, Kefalonia and Corfu.

As an example of packages, a seven-night stay at the five-star San Domenico Palace Hotel in Sicily leads in at £1,599 per person based on two travelling. It includes breakfast accommodation in a twin or double room and Gatwick flights, with departures available on May 6.

To book or for more information call 020-8492 6868 or visit olympicholidays.com

Bristol Airport announces plans for £2.3million immigration hall upgrade

FOLLOWING A MAJOR overhaul of the security search area for departing passengers, Bristol Airport has unveiled plans to address congestion in arrivals.

The £2.3million project will take the number of passport control points from the current ten to a total of 17 when it opens in spring next year, including ten of the latest ePassport gates which provide a safe, secure and speedy alternative to the conventional border control process.

As well as introducing new equipment, the work will enlarge the immigration hall which will be redesigned to create a more welcoming environment and streamline the border process for passengers. These improvements build on upgrades to other arrivals areas delivered as part of

the current £24million west terminal extension, including enlarged meet and greet and baggage reclaim zones, and a new World Duty Free store for arriving passengers.

The new generation ePassport gates are faster, and can be used by passengers aged 12 years and over - currently the ePassport gates at Bristol Airport are limited to over-18s. In the meantime, arriving passengers can help keep time spent at the border to a minimum by having passports open to the photograph page and removing hats and sunglasses in advance of inspection, with families encouraged to go through the border together.

A further £2.3million will be invested in a new reception centre and other improvements to the popular Silver Zone



car park, often the first experience of the Airport for many passengers.

Robert Sinclair, the airport's CEO, said: "Completion of the west terminal extension will enable us to turn our attention to the immigration area, where passengers can sometimes wait longer than we would like at the busiest times. By enlarging and reconfiguring this area and introducing the latest Border Force technology we aim to make arriving at Bristol Airport as fast and efficient as possible."

Inntant Travel launches cancellation protection to offer peace of mind

INNSTANT TRAVEL has announced a global partnership that will allow agent partners to offer cancellation protection to their clients.

Agents who make bookings through the company's booking platform now have the option to select 'Cancellation Protection' on behalf of their clients for a minimal fee. It provides the assurance that the full cost of their booking cancellation fee will be refunded to their customers in specified unforeseen circumstances.

The product covers all elements of the booking including accommodation, attraction passes, show tickets and other travel services. For client convenience, all consumer refund requests are managed by Booking Protect's in-house team.

Commenting on the new product launch, the company's CEO, Darryl Ismail, said: "Every agent has experienced a client that has had to cancel travel plans and as a result lost money in cancellation fees. Our cancellation protection provides agents and their clients with peace of mind as it offers customer refunds in specified unforeseen circumstances. It also has a number of additional benefits for the agent including improved booking conversions, reduced customer service issues and increased client satisfaction."

MOVERS

- TRIPASHORE HAS appointed Tony Seaman as chief commercial office to spearhead the growth and development of the company through the trade and specialist cruise companies.
- ANDREAS KÖSTER has been appointed senior director sales UK, Ireland & Iceland for Lufthansa Group.
- THE GREG EVANS Consultancy (GEC) has appointed Mark White as a director.
- THE CAYMAN ISLANDS Department of Tourism has recruited Rose Tighe (nee Darby) as PR and social media executive.
- SCANDINAVIAN AIRLINES has appointed Niko Ek as its UK head of sales and regional general manager Europe.
- BUSINESS DEVELOPMENT managers Neil Sealy and Dominic Carrick have both been promoted to more senior roles at If Only...Sealy is now head of sales and Carrick is head of partnerships. Both managers will continue to be responsible for their own geographic regions.
- ARNAUD CHAMPENOIS has joined Belmond as senior vice president, marketing & brand.
- ROBERTO MARTINOLI has joined Silversea as CEO.
- KUONI HAS appointed Robin Griffiths as key account executive.
- ABTA HAS appointed Alan Wardle as director of public affairs.



HF HOLIDAYS is promoting a selection of winter getaways including a Christmas Craft Weekend at Dovedale in the Derbyshire Dales, Festive Walking At Dovedale, A Seasonal Stay at Malhamdale in the Yorkshire Dales, A Wonderful Winter Breakaway at Alnmouth and A Seasonal Stay In Snowdonia at Dolgellau. Guests can choose from three-, four- and seven-night stays all including guided walks and plenty of festive cheer. Prices start from £675 per person for a four-night Christmas break and £375 per person for a three-night New Year holiday. Prices include full board, en-suite accommodation, a programme of organised walks and activities, the services of experienced guides and transport to and from the walks. For details visit hfholidays.co.uk or call 020-3424 6162.

Qatar Airways announces daily Seychelles flights

QATAR AIRWAYS will provide UK holidaymakers with greater access to the Seychelles from December 12 when it launches daily flights via Doha.

The carrier's group chief executive, Akbar Al Baker, said: "Over recent years we have seen significant growth, expanding our worldwide footprint to provide more opportunities for global leisure travellers to premium destinations such as the Seychelles."

Passengers flying to the Seychelles from one of the airline's UK gateways – Heathrow, Manchester, Birmingham and Edinburgh – will benefit from a quick and convenient transfer at Hamad International Airport.

Fares lead in at £1,001 in Economy Class and £3,396 in Business Class.

For details see qatarairways.com

Vietnam addition from Thomson and First Choice

THOMSON AND First Choice have announced the introduction of Vietnam to the winter 2017 programme.

The Caribbean islands of St Lucia and Cayo Santa Maria in Cuba, which were new additions to the summer 2017 programme, will also be extended into the winter season. The move is part of continued interest in long-haul destinations and builds on the 350% increase in long-haul holidays over a ten-year period that the brands revealed last year.

The beach island of Phu Quoc, off the coast of Vietnam, is the latest long-haul destination to be added to the line up. Phu Quoc is Vietnam's largest island and is fringed with white-sand beaches ideal for relaxing, and features dense, tropical jungle and reefs, ideal for intrepid explorers.

A choice of tour and stay options, such as teaming up a stay in Phu Quoc with time exploring highlights such as Hanoi, Ha Long Bay and Ho Chi Minh City, as well as a trip along the Mekong River to Angkor Wat in Cambodia, opens up even more of the destination for customers, and the first direct flights to Phu Quoc International Airport from the UK will operate on Thomson Airways' 787 Dreamliners from Gatwick every Wednesday.

Announcing the launch of TBTV!

TRAVEL BULLETIN has developed a new video service which it will be debuting at this year's World Travel Market.

Travel Bulletin TV (TBTV) will be offering video interviews at WTM to reveal what's new in travel, including updates from tourist offices, tour operators, attraction companies and ancillary services, and will be showcased online at travelbulletin.co.uk in early November.

Interview slots are quickly getting filled, so to ensure you don't miss out, call 020-7834 6661 or email

jeanette@travelbulletin.co.uk to book a slot now.



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BIRTHDAY BASH... Shangri-La's Rasa Ria Resort & Spa celebrated its 20th birthday at Sexy Fish in London recently. Pictured in a celebratory mood are, from the left: the hotel group's vice president sales, Greg Ward; Sail Jamaludin, nature ambassador at Shangri-La's Rasa Ria Resort & Spa; and Jonathan Reynolds, the resort's general manager.

Flybe puts more summer 2017 routes on sale with one-way fares from £27.99

FLYBE HAS put more early release routes on sale as part of its preliminary summer 2017 schedule. To date this features 59 routes including a large selection of those to regional France and Euro City services from Birmingham, Manchester and Southampton.

These join the first wave of routes already announced from Cardiff, Doncaster Sheffield, Exeter and Norwich airports, with one-way fares starting from £27.99 including taxes and charges, available for travel between March 26 and September 9, 2017.

Included in the preliminary 2017 summer schedule released to date are three new routes - two from

Doncaster Sheffield to Dublin and Dusseldorf, and to Rome Fiumicino from Cardiff.

For more information see flybe.com



NEWS BITES

- SOUTHEAST ASIAN destination management company, HG Travel, has rebranded into ASIA DMC as it moves forward to become one of the dominant B2B players through an expansion plan throughout Asia, as well as opening a sales and marketing office in the US.
- SIR WINSTON CHURCHILL'S granddaughter, Celia Sandys, has been announced as brand ambassador for Tauck. Sandys is an acclaimed author and speaker and has published five books and hosted TV specials chronicling Churchill's life. Through an exclusive agreement with Tauck, Sandys joins three special itineraries, to give guests first-hand insights into the life of the British legend. For details see tauck.co.uk or call 0800-810 8020.
- LE CLOS SAINT Martin in Ile de Ré has unveiled its newly refurbished 18th century house, Les Jardins du Clos, which offers several meeting rooms and salons for seminars, meetings and events, along with a 2,500m² garden. For 2017, the resort plans to open six new 40m² suites.
- ROCCO FORTE Hotels has announced a collaboration with Back Label, the luxury Italian clothing brand, to create a bespoke sportswear collection.
- AIR NEW ZEALAND has placed a total ban on the carriage of Samsung Galaxy Note 7 devices. They cannot be accepted for carriage either in person, in carry-on luggage, or in checked luggage.



BOOKING INCENTIVES

- **TRAVEL 2** is giving agents the chance to win one of two designer handbags worth £600 each as part of its latest campaign - 'You'll Love Where British Airways Takes You'. The operator has teamed up with BA to showcase the variety of flight routes that the airline offers including Miami, Las Vegas and New York. To be entered into the prize draw, agents should make a qualifying booking that includes flights with BA to any of the three destinations - or San Francisco - with three nights' ground arrangements by October 31. The operator is also giving agents the chance to win a GoPro Hero4 with its latest campaign, 'Create Your Perfect Australian Holiday'. For a chance to win, agents should make a qualifying booking to Australia that includes five days' ground arrangements and flights with Etihad Airways by October 31. Details at travel2.com
- **GOLD MEDAL** is giving agents the chance to earn £5 worth of Farebank Rewards on every ticket booked for the soon to be opened Dubai Parks & Resorts. For every ticket booked this month and next, agents will be entered into a prize draw to win a further £100 Farebank Rewards to spend at High Street shops. At the end of November, the operator will announce a grand prize winner of a family holiday for four people to Dubai including tickets to the new resort and its attractions. Booking references should be emailed to dubaiparksandresorts@goldmedal.co.uk in order to redeem the Farebank Rewards and be entered into the prize draws.
- **SILVERSEA IS** giving agents complimentary boxes of chocolate from Hotel Chocolat for every confirmed 2016 or 2017 voyage booked this month. With no limit on the number of bookings, agents can receive a sweet gift delivered directly to their office with every booking. For details see silversea.com

FANCY A FAM?

Titan has launched a new incentive campaign which runs until December 31. Agents receive a £20 Love2Shop voucher for every US booking made and will also be entered into a prize draw for the chance to win a hamper. The top ten bookers will also win a place on the company's California & the Golden West fam trip in 2017. To enter, send your name, ABTA number and booking reference to agentincentives@titantravel.co.uk within seven days of making a booking.



MONARCH MISSION.. Five agents recently managed to bag themselves a prize in Monarch's summer 2017 competition. Pictured is one of the winners - Debbie Dootson from Thomas Cook Leeds who won a £50 Love2Shop voucher from the company's Simon Garrido.

AGENT COMPETITION

- **AMRAgents UK** has announced that it will host a new social media quiz on its Facebook page (facebook.com/AMResortsAgentsUK). The quiz will feature ten multiple choice questions presented every day up until November 2 and, for each correct answer, agents will be entered into a raffle to win a five-night stay for two on an Unlimited-Luxury basis at the new Dreams Playa Mujeres Golf & Spa Resort in Mexico, which opens on November 30.

James Villa Holidays prepares to sell through trade following demand

JAMES VILLA Holidays has announced that it will officially begin selling holidays through the trade from December 7 onwards, offering agents access to the operator's extensive portfolio of almost 3,000 properties.

Previously selling through its sister company, Villas4You, as the trade arm, the two will now be amalgamated under the one brand, James Villa Holidays.

During the switch, all commercial agreements will remain in place, and all current and future bookings made with Villas4You will be seamlessly transferred over to James Villa Holidays. There are no changes to the booking terms and conditions or payment terms for the standard class of villas. With the move, two new classes of villa will be introduced: the Luxury and Ultimate collections.

Commission rates for these for these will depend on the class of villa that are sold.

Commenting on the switchover, James Villa Holidays' managing director, Sean Lowe, said: "Over the years we have noticed that our demand from agent partners through Villas4You has grown so much that bringing together the two was a natural evolution in our development as a brand. Our customers are reassured by purchasing through an agent, so we always want to nurture this relationship and continue growing the James Villas brand in as productive way as possible."

A new website and logo will also be unveiled on December 7.

For further information visit jamesvillas.co.uk, call 0800-074 0122 or email reservations@jamesvillas.co.uk

Last minute autumn breaks with Haven from £99

AGENTS CAN give their customers a last minute family break this autumn by booking them a Haven holiday from £99 between now and November 5.

Guests can choose from 36 coastal parks nationwide and a range of free activities including the extensive SportsZone programmes, SplashZones, heated indoor pool complexes and Parent Free Zones

designed especially for teenagers.

The company also offers a range of activities suited to the whole family such as football coaching, archery, fencing, go-karts, mini-golf, ten pin bowling and kids clubs for tots to teens.

Adventurers can also embrace the wilderness with Nature Rockz, which gets the whole family exploring the



great outdoors and its wildlife, flora and fauna.

Intrepid targets Gen Z with new Geckos Adventures age-range

30 YEAR olds will be 'too old' for Geckos Adventures next year, as the Intrepid Group has announced that it will cut the age range to meet a growing demand from the next generation of travellers.

The company says the bold decision to drop the maximum age-limit from 39 to 29 years old is in response to travel agent focus groups and feedback from its youngest travellers, who told the company they were looking for a 'genuine' youth product that enabled them to travel with like-minded people of their own age.

The decision to now only offer Geckos style of small group adventures with local leaders to travellers aged 18 to 29 years old means that that the age-range will be almost halved next year. However, the company's managing director, James Thornton, says that this is a strategic move by the company to invest in and grow the youth market with its style of sustainable experience-rich travel.

He said: "This move is not intended as a wake-up call for 30 something's, it's about transforming Geckos in to a brand that provides the next generation of travellers with a responsible small group alternative to party bus tours. While there are other travel brands with age limits, there is nobody offering a dedicated youth product to travellers who want an authentic experience that gives back to the places they visit and people they meet."

The change will apply to all trips in 2017, with the exception of trips to the Galapagos Islands which will be open to all ages and run by sister-brand Intrepid.

Other changes include reducing the deposit from £150 to £50 per person per trip, introducing 20 new trips for 2017, the return of trips in North America and Africa, plus an increase in departure frequency to round off the expansion of the brand.



PADDLEBOARD PALS....Mark Warner took a group of agents to Rhodes recently to view the operator's property and participate in a number of activities including tennis, catamaran sailing, paddleboarding on the XL SUP boards and cycling. Pictured feeling fit and strong (and lifting the paddleboarding instructor, Phil) are, from the left: Marcus Williams, Travel Wise; Sue Porter, Not Just Travel; Kirsty Kitching, Tickets Travel; Gabriella Burden, Mark Warner; Felicity Turpie, Premiere Travel; Lucy Weaver, Travel Club Elite; Charlie Panton, Putney Travel; and Claire Green, Thames Travel.

Su Doku

Win a £50 M&S voucher in the [travelbulletin](#) Su Doku prize puzzle

Number: 041

A	6		9			2		
	2	8			6		7	4
			7			2	6	
B					4	3	1	
	9	3					5	7
C		2	1	6				
		4	7			3		
	3		6		7			2 1
D				1		4		3

Fill in all the squares in the grid so that each row, column and each of the 3 x 3 squares contains the digits 1-9.

Once you have completed the puzzle, simply identify the numbers that relate to the letters, A, B, C and D then e-mail the solution, with your name, company name, and full postal address plus phone and ABTA number if applicable to:

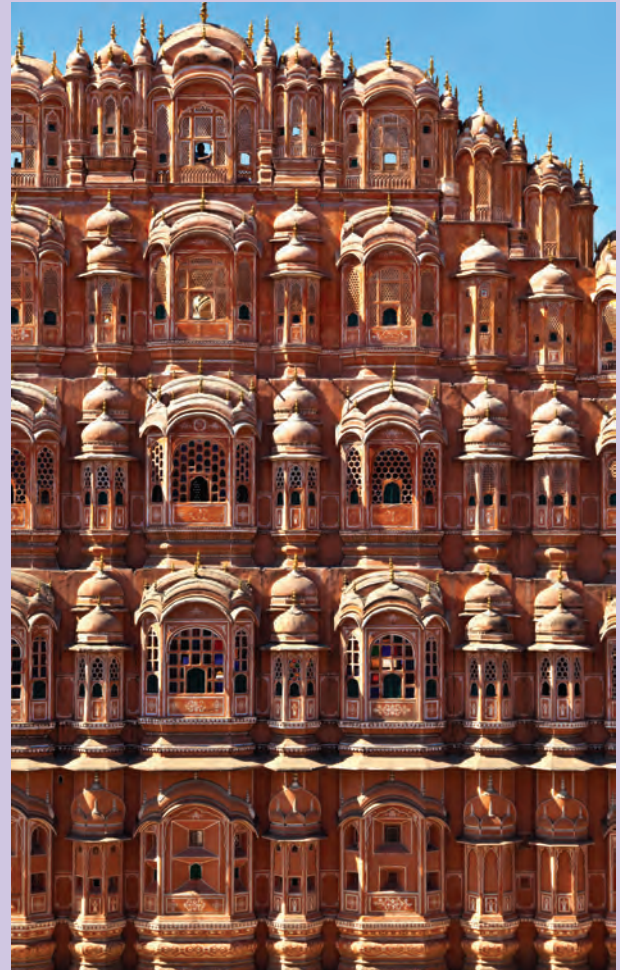
competition@travelbulletin.co.uk

Closing date for entries is Thursday, November 3rd. Solution and new puzzle will appear next week.

The winner for 14th October is Rachel Skirvin, S & N Pickford in Stockport.

October 14th Solution: A=4 B=1 C=2 D=3

Where Am I?



This pink sandstone structure has a name that translates into 'Palace of the Winds'. Constructed in 1799, its five storey height and unique honey-comb exterior was designed so that ladies of the royal household could observe the life and processions of the city whilst remaining unseen from the outside.

Crossword

1		2		3		4		5				6
		7										
8					9							
				10								
11							12	13				
							14					
15		16										
		17										

Fill in the crossword to reveal the mystery location highlighted by the green squares.

Across

1. P & O cruise ship, sounds patriotic (9)
7. Himalayan mountain range (9)
8. Popular holiday resort in Cornwall (4)
9. Birds of a Feather actress, ___ Joseph (6)
11. Media and entertainment company with HQ in Burbank, California (6)
12. High fashion shoe designer, Jimmy (4)
15. Scenic Cyclades island with whitewashed houses and blue-domed churches (9)
17. Hong Kong based luxury hotels and resorts group (7-2)

Down

1. The England cricket team are currently facing a

test against this country (10)

2. Boise is the state capital (5)
3. Flows through Tuscany (4)
4. City close to Mount Vesuvius (6)
5. Antwerp (Deurne) international airport code (3)
6. Noblewoman said to have rode through Coventry in her birthday suit (4,6)
10. City, famous for open-air opera and Juliet's balcony (6)
13. Port-au-Prince is the capital (5)
14. The West End show Beautiful, features the music of Carole ___ (4)
16. Code for Lynden Pincling (Nassau) international airport (3)

For the solution to the Crossword and Where Am I?
Please see page 37

Industry Insight by...



Misperceptions can lead to misunderstandings and ultimately missed business

Tracey Poggio, chair of ANTOR, looks at how to close the gap between perception and reality.

THE TRAVEL industry and in particular destinations are open to misperceptions of what a holiday or a destination offers by the consumer, trade and media. For example take my own destination Gibraltar; despite having a thriving economy and welcoming more than ten million visitors each year the country is still misperceived as just a former garrison town...While only under three kilometres square in size the limestone rock itself contains over 20 miles of tunnel and road not to mention years of history. But how do we get this across to the travel trade firstly and secondly with your help to the consumer?

My colleagues from Jersey face similar challenges to the Dutch; with the brand image of dairy produce and producers which even Bergerac didn't dislodge. The Netherlands aiming to position their country as a cultural and design epicentre are confronted with the misperception that it is just a flowerbed of tulips with clogged farmers.

Misperceptions aren't limited to the product or experiential offering, they can also extend to essential issues of access, the weather, safety, terrorism, language and food depending on the relevance to the interested traveller.

Putting to bed the myths about travel to Mexico remains high on the agenda for the country's tourism authorities, according to Mexico Tourism Board's regional director of the Americas, Alfonso Sumano in an interview with e-Travel Blackboard. Mr Sumano, regarding safety in his country, stressed the importance of being "clear and transparent" with the dispensation of information to travellers. Providing the public with "as much information as possible" enables potential visitors to make a "very well informed decision" about security in the country. He gave the example that even if there are certain issues going on in very specific pockets of Mexico when you go to resort areas or a colonial city in Central Mexico you are very far away from those problems, comparing this to "avoiding New York because there's trouble in LA."

Miami has however, over the years, managed to move from Miami Vice to Miami Nice and position itself as one of the new

hip cities of the US on everyone's wish list to visit. How did they do that? Through the regeneration of neighbourhoods and cleaning up the city to publicising the fact and working on their brand affinity with design, gastronomy and Spring break perhaps?

How seriously do tourists take travel warnings and how do these affect destinations or the travel trade selling the destination?

You often wonder how have London's variety of nearby airports counteracted the impression that Heathrow is the only airport that is located conveniently close enough to London. Did introducing fast train services into the capital city or low-cost carriers have the greater impact?

AIRBNB has taken the market by storm as has UBER overcoming the well learnt lesson from childhood of keeping your distance from strangers and unlabelled cabs. This was no doubt down to the vastly different way people communicate today and rely so heavily on the new 'word-of-mouth' phenomena of social media and sites such as trip advisor.

The ANTOR WTM seminar will be looking at this very topic with speakers joining me from the above destinations as well as many other members in the audience who will no doubt share their experiences. We look forward to having a large number of travel trade participants from around the world in the audience to give us all a better understanding and insight into how these misperceptions can be changed across the industry.

The majority of our members attend WTM every year and many are themselves striving to change misperceptions of their destinations. Some of the highlights to look out for include: break the Tesla Code in the Escape Room on the Serbia stand, find your 'Happy Place' with Denmark, join the Egyptians for their 'Open for business' drinks or a Brugal Santo Libre with Dominican Republic, celebrate 100 years of Dutch Design, and enjoy a break from the buzz of WTM at Catalonia's Silent Presentation, or take tea with Korea or learn about Trinidad & Tobago's Lopinot Village Community.



Lovers Canal Cruises

The best way to experience Amsterdam's stunning sights is from the water - by taking a boat trip with the Number 1 canal cruise in Amsterdam - **LOVERS CANAL CRUISES**. Updated in early 2016, its fleet of 45 boats offer capacities from 12-120 seats. Part of the fleet operates a popular scheduled service under the well-known brand Hop on-Hop off City Sightseeing. All boats boast an 18-language audio-guide system and the most comfortable individual seats. The boats are heated in winter and open in summer. There are great deals available for Lovers reselling partners.

Travel Trade contact and contact at WTM: Saskia van Burk. s.vanburk@lovers.nl



Discover Holland - a great city break destination year round!

Please visit the Holland Stand EU500 at WTM North Hall, N4. The Netherlands Board of Tourism & Conventions is looking forward to welcoming you!



© Ossip van Duivenbode

Rotterdam Partners

Have you been to Rotterdam yet, the coolest city in Holland? Rotterdam is bursting with modern, post-modern and contemporary architecture and offers a mesmerising mix of art, top-class restaurants and atmospheric nightlife, making it one of Lonely Planet's must-see destinations. (Lonely Planet's Best in Travel 2016). The iconic 'Markthal' building houses a true food lover's heaven with about 100 fresh food stalls, 15 food shops and various restaurants. While enjoying delicious food you can marvel at the massive artwork sprawling across the ceiling, which is why it is referred to as the Dutch version of the Sistine Chapel.

Travel trade contact and contact at WTM: Maarten Jeuring, M.Jeuring@rotterdampartners.nl



The Royal Concertgebouw



© Leander Lammertink

With more than 700 concerts a year, The Concertgebouw offers a top class programme presenting the world's best musicians, orchestras and conductors featuring classical music as well as jazz, world and pop music. The concert hall is famous for its exceptional acoustics and its house orchestra was voted the best orchestra in the world. Guests await a special treat on Sundays – the Sunday morning concerts that start at 11am and last for an hour. They bring wonderful and much-loved compositions, performed by top musicians from Holland and abroad. There are special group and travel trade arrangements available.

Travel Trade contact: Laura Beenders. l.beenders@concertgebouw.nl

Portrait Gallery of the Golden Age Hermitage Amsterdam



Thirty colossal, 17th century group portraits can now be seen together for the first time in the Hermitage Amsterdam. These 'brothers and sisters' of the Night Watch are unique all over the world and are rarely exhibited due to their size. They show regents, civic guards and merchants of all ranks, social classes and religions, standing together as brothers. Rembrandt's 'The Anatomy Lesson of Dr Deijman' and portraits of civic guards including Govert Flinck and Nicolaes Pickenoy are but a few examples of the works of art that are on view in the Portrait Gallery of the Golden Age.

Travel Trade Contact: Marianne de Nooijer. m.denooyer@amsterdammuseum.nl

Stedelijk Museum



Zaalopname van de De Stijl collectie, Collectie Stedelijk Museum Amsterdam, photo: Gert-Jan van Rooij.

The Stedelijk Museum Amsterdam is the biggest museum of modern and contemporary art and design in Holland boasting 90,000 items, from 1870 to today. The Stedelijk offers top works of art from the greatest artists in the world. Come and see iconic works by Appel, Cézanne, Chagall, Dumas, Kandinsky, Kienholz, De Kooning, Koons, Malevich, Matisse, Picasso, Pollock and Warhol, paired with a large collection of Dutch Design including works from Mondriaan and Rietveld. Now on show: (until 5th March): a retrospective exhibition on the life and work of Jean Tinguely, the Swiss artist who made an essential contribution to the evolution of kinetic art.

Travel Trade contact and contact at WTM: Marianne de Nooijer. m.denooyer@stedelijk.nl

Van Gogh Museum



The Bedroom Arles, October 1888 Vincent van Gogh (1853 - 1890) Van Gogh Museum, Amsterdam (Vincent van Gogh Foundation)

Home to the world's largest collection of works of art by Vincent van Gogh, the museum focuses on the complete story: the artist, the historic context, his personal ambitions and emotions, the myths and his influence on art until this very day. Throughout the entire building, the permanent collection is presented in unity and an answer will be given to the question 'why is Van Gogh such a universally attractive artist for many millions of admirers?' Read his letters, see all his paintings and drawings and get to know Vincent! In 2015 the museum had 1.9 million visitors from all over the world!

Travel trade contact and contact at WTM: Kay Bartelink. Bartelink@vangoghmuseum.nl





Travel Bulletin took London agents to the skies last week at our Airline Showcase held at the Grange Holborn Hotel. Through a combination of networking and presentations, agents got to discover more about the diverse range of flight options and destinations available in an evening filled with fun, fine wine, fabulous food and some fantastic prizes...



CHOCOS AWAY... Derek Small (right) from Flightcentre Greenwich wins chocolates and a bottle of Champagne from Bangkok Airways' Andrew Hoskins.



COPA CONVERSATION... It's all smiles at the Copa Airlines table as Jenny Rojas (third from right) talks more about the flagship airline of Panama and the destinations the airline serves.



MUNDY TRIO... Enjoying the evening's drinks reception are, from the left: Hayley Meades, Susan Dogan and Theresa Hall from Mundy Cruising.



FINE WINE... Samantha De La Cruz of El Al Israel Airlines presents Irfan Ahmed from Caravan Tours & Travel with two bottles of award winning Israeli wine and a B777-200 model aircraft.



QUESTIONS ON QATAR... Nav Hoonjan (centre) from Qatar Airways fields agents' questions and delivers more information on its expanding global network.



#TBSHOWCASES



SHOPPING SPREE... Andrew Rzepko from Ukraine International presents Maria Rabiasz of Tony Sheldon Travel with a £100 Love2Shop voucher.



FLYING HIGH... Blue Air's William Ruano presents Maria Dawson of Nigel Dean Travel with a ticket to a Blue Air destination of her choice.



HAMPER HIGHLIGHT... Lam Sim from Reliance Tours was the lucky winner of a luxury food hamper gifted by Finnair's Naomi Jones.



TALKING TRANSAVIA... Claire Gardan (centre) discusses the latest product developments from Transavia Airlines to a table of attentive agents.



IN THE BAG... Picking up his prize of an Air New Zealand goodie bag is George Singh (left) from Hays Travel with Paul Scott of Air New Zealand.



GREEK GETAWAY... Diane Burnage (right) from Classic Travel wins two tickets to Athens courtesy of Lynda Betsch from Aegean Airlines.



PACIFIC PRIZE... Mehul Desai from Caspian Seagull Travels wins a Cathay Pacific goodie bag and a bottle of Champagne from the airline's Jenine Kershaw.



HEARTY BREW... Malcolm Aldcroft (left) from Condor presents prize winner Yatin Patel from Pan Express Travel with Condor beers and a goodie bag.

Fancy joining in the showcase fun?
 Travel Bulletin will be hosting its Indian Ocean showcase in Birmingham on November 21. Agents interested in attending can secure their place by emailing gemma.reeve@travelbulletin.co.uk



Lockie Kerr

Business Development Manager
UK & Ireland, Back-Roads Touring

On weekends I like to...
Play or watch as much sport as possible.

What's your favourite gadget?
You wouldn't believe how many times the iPhone has saved me from huge traffic jams whilst visiting agent partners and with everything else it can do, it has to be that.

What's your favourite movie or TV programme?
American History X always sticks in my mind and I'm a big fan of 'A League of their own' as a TV series with James Corden.

What is the strangest thing you have ever eaten?
I'll try most things but I'd have to say deep fried Tarantula when in Cambodia. It was more the thought of eating a hairy spider than the actual taste!

What has been your most extravagant purchase?
Unfortunately nothing extravagant like a new supercar, but my flat in Epsom has to be it.

Do you have any nicknames?
I do get a lot of people who mistake my name over the phone as Rocky or Lucky a lot, so I really should have one of them as a nickname. I've definitely been nicknamed worse by some 'friends'.

What's the best compliment you've received?
I've been called competitive many times which I think is a good trait to have.

My greatest strength is...
I'm pretty passionate about anything I do whether it is my job, sport or any task.

My one weakness is...
Spreadsheets!! I am working on that one though...

What gives you the greatest satisfaction?
When you've played a part in making someone's day, that's pretty satisfying. Putting my competitive hat on though, winning in any life situation is always good too.

What's your favourite quote?
"You only get out what you put in" and one I saw recently which is great is "Don't be ordinary, be extraordinary".

What skill would you like to master?
Driving a golf ball and knowing which direction it will go.

Who is your celebrity crush?
Mila Kunis is pretty special although Rachel McAdams is not too far off the pace either!

Who would you most like to be seated with on an aeroplane?
I think Shane Warne would have some stories to share with the life he's lived so far.

Which fictional character do you most liken yourself to?
Seeing that I come from a town outside of Melbourne and flew straight into London, it would have to be Crocodile Dundee wouldn't it? Don't worry, I don't carry a knife on my travels...

What other companies/organisations have you previously worked for?
Austravel and APT.

What do you love about the travel industry?
It's a great bunch of people that you see every day who are all working towards giving their customers the trip of a lifetime.

If you could change one thing in the industry what would it be?
Wouldn't it be great if there was a spending cap on marketing for all companies so it was an even playing field?!

Where currently ranks highest on your travel wish list?
An epic US self-drive is definitely up there.

Anything else that you'd like people to know about you?
I'm pretty approachable so come and say hi when you next see me!





A NEW Global Sport Tourism Summit will be launched at this year's WTM, in association with sport tourism company W2 Consulting. Taking place on the first day (Monday November 7), the inaugural event will showcase the burgeoning worldwide sport tourism sector and provide a platform for destinations, events, academics and respected professionals in the field to discuss best practice and future trends.

Women in Travel Meetup returns to WTM

THE THIRD Women in Travel Meetup will host renowned travel executives debating the issues of entrepreneurship and leadership at WTM.

Organised by consultancy Everyday Mentor, it will take place between 13.30 and 18:00 in Platinum Suite 3 on Tuesday November 8 and will provide a platform for mentoring and networking.

The leadership debate, chaired by Sylvia Weiler from Sojern, will take place between 13:00 and 14:00 and will feature Sarah Haggarty from Celebrity Cruises UK & Ireland; Rachel O'Reilly from Kuoni; and Giles Hawkes from Cosmos Tours & Cruises, Archers Holidays and Avalon Waterways UK.

Alessandra Alonso, founder of the Women in Travel Meetup and chief mentor at Everyday Mentor, will chair the debate about entrepreneurship which takes place between 16:00 and 17:00.

The Women in Travel initiative aims to engage with, reach out to and create a community of thousands of female professionals, current and future entrepreneurs and suppliers working in and around the travel industry looking for inspiration, motivation, mentoring support and all-round learning.

The event is open to all WTM London attendees, whether exhibitors or visitors, and both women and men are invited to attend.

There will also be group mentoring sessions to offer women support and advice to help them fulfil their career potential. A dedicated space and up to five mentoring tables will be made available between 14.45 and 15.45 in Platinum Suite 4.

Group mentoring sessions will be bookable in advance with each session lasting 30 minutes.

Alonso said: "I am delighted and grateful that so many, inspirational and knowledgeable industry professionals are giving up their time to mentor women at the event. Mentoring women (and men) is critically important if we wish them to succeed and achieve their potential in this industry.

"Last year, we were overwhelmed with requests for one-to-one mentoring and all places were snapped up in 48 hours. This year I am hoping that through group mentoring we will be able to support many more mentees, but I strongly advise anyone interested to book as soon as possible."

For more information visit wtmlondon.com/events/women-in-travel/

UK bosses talk Brexit and how it will change UK travel

BREXIT HAS been described as the most significant change in the UK for more than 70 years, and the UK travel sector has been identified as one of the main industries to be affected.

A session of senior executives will discuss the implications of Brexit on the UK's inbound and outbound travel in a high-profile panel session.

Joining the debate will be Chris Mottershead, managing director for Thomas Cook UK & Ireland, who is seeing first hand how Brexit is affecting the company's core outbound tour operating business. JacTravel's CEO Terry Williams will also be on the panel and will share his views of the impact of Brexit.

Elsewhere, the airline industry is more exposed than most to economic fluctuations, and Brexit has led to a degree of global uncertainty. Andrew Swaffield is chief executive officer for Monarch Group and his analysis of Brexit's impact on UK outbound will be from the global airline industry's perspective, as well as any specific changes he foresees to how a UK-based international airline will operate in a post-Brexit regulatory environment.

The session will also include market analysis and predictions from Euromonitor International. The research group will look at visitor numbers for arrivals into and out of the UK before and after Brexit and present their forecasts for the future.

The World Travel Leaders session 'Brexit - How Will It Change UK Travel - Inbound and Outbound?' will take place in the WTM Inspire Theatre on Monday November 7 from 16:00.

Visualise examines potential of virtual reality

ALLOWING TRAVELLERS and clients to explore a hotel, stroll down the beach or experience an adventure before they have even left home has been dubbed 'the holy grail' for marketers.

Virtual reality (VR) provides an interactive and immersive platform that is able to tantalise the user into the possibilities of going on a particular trip. However, the technical capabilities and production levels in VR are not enough and more needs to change so that travel companies can make the most of a new investment into virtual reality and 360 video.

In his keynote speech, Henry Stuart, co-founder and CEO of Visualise, explains what needs to change to best support a VR marketing campaign in the travel industry and will be showcasing what is possible in a 'Hidden Cities: The City Within Rio' showreel.

The session will be taking place on Wednesday November 9, from 10:30 to 12:00 on the Bots, Automation & Messaging + VR Trends in Tourism stand.



Find your happy place in Denmark

VISITDENMARK (EU945) will run the theme 'Find your happy place in Denmark', with focus on its second city, Aarhus, as European Capital of Culture 2017.

The tourist board has also teamed up with DreamWorks Animation and Twentieth Century Fox in a new promotional campaign following the launch of animated comedy, Trolls.

DreamWorks Animation's Trolls is based on the Danish Good Luck Troll, which was an especially popular toy in the 1960s and 70s across the globe. Their happy nature fits well with the fact that Denmark was nominated as the happiest country in the world this year.

For more information see visitdenmark.co.uk

Catalan Tourist Board unveils sustainable tourism plans

THE CATALAN TOURIST Board will be holding WTM's first 'silent presentation' on Tuesday at 15:00 to announce its 2017 sustainable tourism plans.

The tourist board, along with the Institute of Responsible Tourism and the Global Sustainable Tourism Council, have signed an agreement to launch Catalonia the certification for sustainable tourism destinations 'Biosphere Responsible Tourism Destination'.

Meanwhile, Catalonia's newest attraction, PortAventura World Parks & Resort's Ferrari Land, is set to open in April. Stretching more than 60,000m², the park's main attraction will be its rollercoaster, the Vertical Accelerator – the highest (112m) and fastest (0-180km/h in five seconds) in Europe, sending visitors down the track at more than 110mph. The opening of this park, at a cost of one million euros, is expected to boost tourists to the area, and PortAventura expects to receive more than five million visitors in 2017.

In 2015, Catalonia welcomed more than 1.8 million British tourists to the region; from January to April this year, more than 420,000 visitors from the UK visited – a rise of 10.8% from the same period last year. The region is looking to further work with operators and agents to increase these figures in 2017 and beyond.

For more information visit stand EU1800.

Game on: Tenerife capitalises on demand for leisure pursuits

THE TENERIFE TOURISM Corporation (stand EU1600) will be highlighting the island's 'leisure' credentials at WTM – from outdoor activities and sports to theme parks and year-round beaches.

The tourism board reports that the number of UK visitors continues to increase, with a total of 1,765,216 visitors from the UK in 2015 (+4.8% compared to 2014) and 803,457 between January-May this year – up by 20.8%.

Air connectivity to Tenerife also remains strong, with Thomson Airways launching a weekly Tenerife service from Humberside Airport on November 7, marking the airport's first regular winter sun flights since 2008. Vueling Airlines also launched two new routes to Tenerife from Birmingham and Manchester (both twice-weekly) this summer.

Meanwhile, new hotels continue to open on the island, with one of the most anticipated being the Hard Rock Hotel Tenerife, which opened on October 15 featuring two towers, catering for a family-friendly and adults-only experience.

In other news, a total of 15 beaches of Tenerife have received the Blue Flag award this year – the island with the highest number in the Canaries, while Siam Park was awarded the world's best water park for 2016 by TripAdvisor.



TAP PORTUGAL (EU1010) is announcing an increase in weekly flights from Gatwick to Lisbon and Porto, bringing its winter schedule to 71 direct weekly flights to Portugal from the UK. The carrier has also added two new A330-200 aircrafts to its long-haul fleet and, in 2017, will become the first carrier to fly the new A330neo aircraft. Details at flytap.com



Walkers in Slovenia - as featured in Balkan Holidays' new Discovery brochure.

New City Gamma refurbishment for City Cruises

FOLLOWING THE RECENT £2.4million refurbishment of City Cruises' City Alpha sightseeing vessel, 2017 is set to be another exciting year for the company, with an identical refurbishment of the boat's sister ship, the City Gamma.

The company is also looking to expand its fleet in Poole in readiness for next year's summer season.

For details see stand UKI300 and citycruises.com

Balkan promotes new flights for summer 2017 programme

TRAVEL AGENTS visiting the Balkan Holidays stand at World Travel Market will be able to find out details of the operator's summer 2017 programme to Bulgaria, Croatia, Montenegro and Slovenia.

These include a new weekly flight from Liverpool and an extra flight from Newcastle to Bourgas on Bulgaria's Black Sea Coast.

The operator will also have details of its new Discovery brochure - lake and mountains holidays, coach tours, walking tours and golf breaks to Bulgaria, Croatia, Slovenia and Macedonia.

Budget ski/snowboard holidays are expected to be in greater demand this winter, with Bansko, the company's leading winter ski and snowboard destination, frequently topping the Post Office Family Ski Resort Report as best value for money destination.

For details see balkanholidays.co.uk/agents, call 020-7543 5555 or visit stand EU910.

Flanders promotes event highlights from 2018-2020

VISITFLANDERS will be promoting news of its Flemish Masters programme, along with a number of highlights which take place from 2018-2020, including the restoration of the Ghent Altarpiece and its return to the St Bavo's Cathedral, the re-opening of the Museum of Fine Art and the 450th anniversary of Bruegel's death.

During this time the region will be host of a number of special exhibitions, collections and openings all of which will offer a unique reason to travel to Flanders.

From 2018, a full cultural events programme has been created around some of its notable Masters, most particularly, Rubens, Bruegel & Van Ecyk.

Operators and agents will be encouraged to visit the stand and collect a special brochure around the specific events taking place during this time.

Next year also marks a major centenary event around The Great War as it is 100 years since the Battle of Passchendaele and Messines, and a number of events will focus around this theme next year.

Meanwhile, joining the stand (EU1520) this year are a range of exhibitors including a selection of hoteliers, attractions, regional tourist boards and transport providers.

Heritage in Britain showcases new exhibits

VISIT THE HERITAGE in Britain stand (UKI430) at World Travel Market and meet the English Heritage's team to find out about major improvement programmes at a range of historic properties.

Museums at Chesters Roman Fort on Hadrian's Wall and Rievaulx Abbey in North Yorkshire have both been represented with new interpretation and unseen exhibits on display for the first time.

At 1066 Battle of Hastings, Abbey and Battlefield in East Sussex visitors can view a new exhibition, see the relocated memorial stone marking the spot where King Harold fell in battle and, for the first time, access the Gatehouse roof.

Meanwhile, Cornwall's Tintagel Castle has a new exhibition and outdoor interpretation, including an 8ft tall bronze sculpture inspired by the legend of King Arthur and the historic royal figures associated with Tintagel. For more information call 020-7973 3529 or email traveltrade@english-heritage.org.uk



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WOW AIR will be on stand EU840b to promote new destinations, which include a new route to New York this month and a new launch to Miami in April 2017. For details visit stand EU840b and wowair.co.uk

Poland celebrates #WeGoToPoland

THIS YEAR the Poland National Tourist Office is celebrating #WeGoToPoland.

On Monday, visitors to WTM can visit the Wrocław (European Capital of Culture 2016) photo booth and post their picture on Instagram or Twitter to be in with the chance of winning a prize.

Tuesday will see a volleyball competition, followed by an evening of Polish food and drinks (17:00-19:00), while two fam trips places to Krakow and Lublin will also be up for grabs for agents.

See stand EU730.

New celebrations and milestones in Basque Country

NORTHERN SPAIN'S BASQUE Country reports that it is seeing a number of new developments for 2016/17.

As examples, Guggenheim Bilbao is celebrating 20 years since its opening in 1997 by launching a special yearly commemoration around the concept of "Art Changes Everything".

According to Bilbao Tourism Board, the special programme will be aimed at strengthening the museum's position as a reference point in the international art scene and increasing its attractiveness in the global arena with activities that will target both the local community and foreign visitors.

The San Sebastian Tourism Board has announced that 14 boutique and medium sized hotels (mainly four- and five-star) will open in 2017 and 2018 to welcome tourists to San Sebastián. The new hotels represent an additional 500 rooms - a 20% increase on the number of rooms currently available in the city.

Meanwhile, Zumaia and Bermeo Town Councils have announced that Game of Thrones will be filming part of its seventh season in their seaside territories. The spectacular cliffs created by the flysch formations and the island of San Juan de Gaztelugatxe are among the settings that have attracted the attention of the producers of the fantasy TV series. Filming of the new episodes started during the summer and they are expected to be released in 2017.

For details visit stand EU1940.

All-inclusive luxury packages at Crete's Aldemar Royal Mare from £499

HOLIDAYMAKERS SEEKING a luxury holiday experience, which includes spa treatments at a world class Thalasso centre, fine dining, sporting activities and accommodation at a five-star seaside resort are being encouraged to check-out the new Royal Mare Elements all-inclusive package.

The new addition has just been launched for the 2017 summer season at the five-star Aldemar Royal Mare in Crete.

Included in the holiday are Thalasso and spa treatments, healthy gourmet food and wine at a choice of six restaurants, including customised

menus, yoga, Pilates, Hamman and sauna fitness programmes with fitness trainers, as well as a selection of watersports, Nordic walking, tennis and squash.

The hotel will also offer 'relax zones' and hangout spots spread across the landscaped gardens or next to the island-shaped pools, including hammocks.

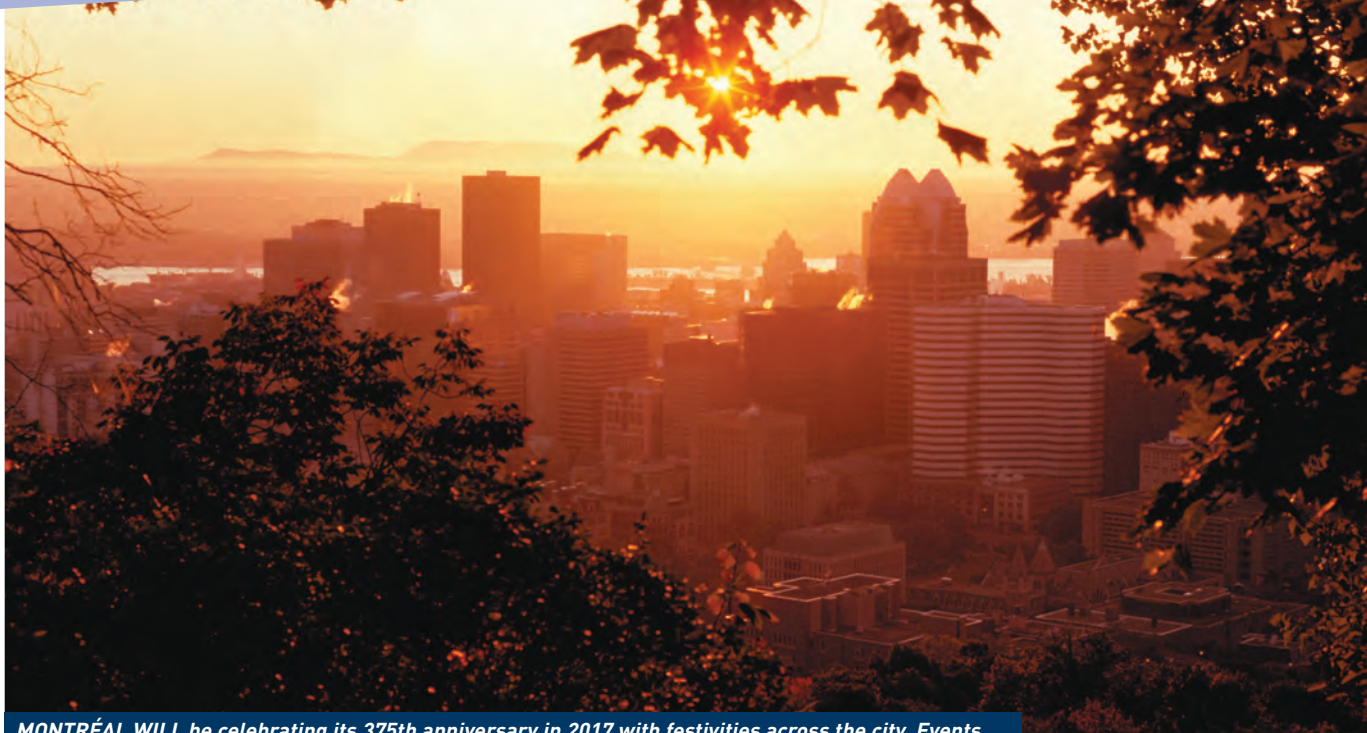
The hotel, which is the flagship hotel of the Aldemar Group, is located on the Northern Coast of Crete, 2.5km from Hersonissos and offers 435 luxury rooms and suites, including VIP rooms and those that connect straight

to the Thalasso Centre. It also has a selection of sporting facilities including seven red clay tennis courts, swimming pools, windsurfing, water-skiing and scuba diving.

A week's 'all-in elements' holiday experience costs from £499 per person in a double bungalow garden room, based on two sharing and including breakfast.

Flights are additional and prices start from £140 return per person flying from Gatwick to Heraklion.

For more information see aldemarhotels.com or visit the stand at EU1200.



MONTREAL WILL be celebrating its 375th anniversary in 2017 with festivities across the city. Events will include music and comedy festivals, outdoor competitions, sports and recreational activities and history exhibitions such as 'Montréal en Histoires', a large-scale multimedia project celebrating the rich history of Montréal. The festivities aim to celebrate Montréal's diversity bringing together residents and visitors. For details see 375mtl.com or visit the Destination Québec stand at NA400.

Costa Rica makes its National Parks more accessible

COSTA RICA is fast emerging as a popular holiday destination for the UK market and the tourist board reveals that it has seen a significant increase in UK visitor numbers over the last two years.

This year in particular is set to be a record year for inbound tourism, aided in part by BA's new direct flights that launched in April, while further growth in 2017 is predicted following the launch of new flights from Paris with Air France this month.

Meanwhile, the World Tourism Organisation (WTO) has recently made huge leaps in its efforts to make Costa Rica's national parks

more accessible to all, upholding the universal right to enjoy and learn from nature.

The destination now goes above and beyond the minimum requirements of equality laws, and new infrastructure includes accessible trails, signage for the visually impaired, health services, access ramps, educational elements, view points and bridges.

National parks include Poas Volcano, Irazu Volcano, Carara, Santa Rosa, Guayabo National Monument and Manuel Antonio.

For more information see visitcostarica.com/parques_nacionales and stand LA150.

Trinidad & Tobago encourages agents to promote twin-centre adventures with cultural focus

THE NEW CEO for the Trinidad Development Company, Warren Solomon, will be at WTM promoting the dual island destination's new focus - 'Retained from the past - preserved for the future'.

Looking ahead to next year, the destination will be working with the trade to package two-centre itineraries that cover both islands and hone-in on the cultural and wildlife heritage of the dual island nation.

Trinidad has recently opened a 9km mountain bike and walking trail through the rainforest, while on Tobago, a tree-top zip wire is scheduled for early next year.

Local Trinidadian operators such as Lopinot Village Community will also be attending this year's event to showcase their product which encapsulates the island's nature trails together with its food, culture and heritage.

Meanwhile, the new Thomas Cook service from Manchester launches this month to offer increased accessibility to the island.

For more information visit stand CA250.

WTM debut from Ottawa Tourism

OTTAWA TOURISM has announced that it will be exhibiting for the first time at this year's event ahead of a momentous anniversary year in 2017, when the capital city will play centre stage for Canada's 150th birthday celebrations.

The not-for-profit, membership-based organisation, works together with more than 370 tourism-related member businesses to showcase the city's cultural offering, accommodation and dining and entertainment options.

At the show, the tourist board will offer a dedicated section on the Destination Canada stand, and will be promoting the capital's diverse visitor offering, including the plethora of events set to take place in the city next year.

For more information visit stand NA400 and ottawatourism.ca

INBrief

- SANDALS RESORTS, on stand CA 240, is set to open over-the-water accommodation at Sandals Royal Caribbean, Montego Bay in Jamaica. Opening on December 1, five Luxury Included (all-inclusive) villas will each feature a private infinity edge swimming pool, outdoor shower, hammock for two hanging over the water and steps leading from the sundeck straight into the ocean. The 1,600sq.ft of interior space will offer a walk-in shower, indoor soaking tub and glass flooring in the bedroom and on the exterior sundeck, allowing views of the clear water and marine life below, which will be lit for night viewing.
- THE ANTIGUA and Barbuda Tourism Authority will be discussing news and developments for 2017 including the forthcoming '2017 Year of Anniversaries' - continuing on from the 35th Independence celebrations, next year Antigua will mark 50 years of Antigua Sailing Week, 60th Anniversary of Antigua's Carnival – The Caribbean's Greatest Summer Festival - and 30 years of Antigua Classic Yacht Regatta. Cricketing legend and Antigua tourism ambassador, Sir Vivian Richards, will be on stand this year, along with Tracy Edwards MBE, famous for skippering the first all-female crew round the world. Throughout the week, agents are invited to spin the Antigua & Barbuda 'Big Beach Wheel' for the chance to win Antiguan rum and goodie bags.
- IN HONOUR of Canada turning 150 in 2017, Destination Canada (stand NA400) is offering 150 Smoked Salmon and Cream Cheese Bagels on Monday and Tuesday mornings at this year's WTM. Agents can kick-start their day with a bagel and find out what's happening in the destination for 2017.
- BRAND USA'S new website will include training tools, sales tools and a bespoke section especially for travel professionals. The USA Trip Kit will provide the travel trade with imagery, helpful tips (including travel information) and 20 suggested regional itineraries to, through and beyond gateway cities. For details see stand NA250D-1.
- FOLLOWING THE Bajan hotel group floating its shares on the AIM market in June this year, raising £63million through the placing of 63 million shares at 100 pence each, and launching the group's newest hotel, Waves Hotel and Spa, Elegant Hotels reports that it has big plans for 2017. It will be highlighting its new developments at stand CA220.
- BRITISH AIRWAYS is to launch its first direct flight between the UK and Chile next year. On January 3, 2017 the airline will launch the only direct flight between the UK and Chile from London Heathrow to Santiago which, at 14 hours 40 minutes, will become the airline's longest non-stop, long-haul route. The new flight will depart four times a week from Heathrow and the route will be served by the airline's newest aircraft, the four-cabin Boeing 787-9 Dreamliner complete with a new First Class cabin. For details visit stand LA500.



PICTURED GEARING up to promote Dominica's rich whale heritage to WTM delegates is Darrin des Vignes from the Discover Dominica Authority. Meanwhile, new same-day flight routes have been launched to the island, alongside new Dominica-only itineraries, Secret Bay's new luxury Ylang Ylang villa and, in 2017, the launch of Jungle Bay's new eco-villas.



SHOP DINE Play USA (stand NA401-2) is giving away 100 tote bags filled with goodies to the first 100 agents to drop by the stand.



AMERICAN ATTRACTIONS Collection is giving away 50 goodie bags that will include gifts from Gatorland, Fun Spot, Boggy Creek Airboat Rides, Orlando Balloon Rides, Artegon Marketplace, WonderWorks, Kids Eat Free Card and VIP Dine 4Less Card. Visit stand NA401-1 to find out more.



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Happy hour at the Taiwan stand

THE TAIWAN Tourism Bureau (stand AS455) is encouraging agents to visit its stand to sample Taiwanese hospitality, learn about the island and be in with a chance of winning a selection of prizes.

Visitors will be able to learn more about Taipei's foodie hot spots, along with updates on cycling events and initiatives taking place next year. Other information includes news on annual events such as the Lantern Festival, the Dragon Boat Festival, Sun Moon Lake Festival and the 'Let's bike, Taiwan!' event.

A special workshop for operators, agents and product managers will also take place at 10.15 on Wednesday, while the cuddly ambassador, Oh! Bear, will be on-stand for photo opportunities.

Wonderful Indonesia showcases 'new Bali' concept

THROUGHOUT THIS year's WTM and into next year, Wonderful Indonesia – the world's largest archipelago and the official sponsor of this year's event – will be promoting its concept 'new Bali', made up of ten priority destinations that are considered to be undiscovered – until now.

Bali has long been a firm favourite with the UK market, but the Ministry of Tourism is also keen to promote other equally appealing destinations within Indonesia to discover a 'new Bali', sharing similar natural beauty, rich cultures and good infrastructure, but showcasing a lesser-known land.

Mandalika has also been pinpointed as a key development site on the island of Lombok, while another focus will be sports and adventure tourism, such as cycling in Flores, to meet the increased demand for holidays of this nature.

To date, this year has seen a surge in UK – and international – arrivals to Indonesia following a number of initiatives from the Ministry of Tourism and key industry partners; between January and July the destination welcomed a total of 180,201 UK arrivals.

For further information visit stand AS600.

Eco-tourism and family focus for Malaysia in 2017

IN 2017, Tourism Malaysia will be celebrating eco-tourism, drawing attention to the country's vast wealth of indigenous animals, misty mountain ranges, varied coastlines and one of the world's oldest rainforests.

Visitors to the stand will be able to find out more information about new transport links and hotel openings, plus a new airline partnership with Singapore Airlines.

The tourist board will also be offering news updates on festivals taking place next year, including the Miri Country Music Festival, the World Kite Festival and Mid-Autumn Festival.

Family trips will be a key focus for next year, along with providing more training for tour operators and agents.

For further information visit stand AS400



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ON STAND AS254



www.matai.fiji.travel

www.fiji.travel



EASTERN CAPE Parks & Tourism Agency and Buffalo City Tourism (AF260) is encouraging WTM delegates to learn about the Bottlenose Dolphin Capital of the World for 2017 as well as the new hiking trails Baviaans Camino and Chokka Trail. Details at visiteasterncape.co.za

Discover a new side to The Gambia

THE GAMBIA Tourism Board (stand AF230) will be encouraging visitors to travel beyond the beach in The Gambia and head inland, away from its golden sands, to explore what else is on offer in the year-round destination.

For those interested in wildlife and fauna and flora, there are seven National Parks to choose from or for visitors looking for an authentic experience they can engage in Gambian culture with a visit to the Ndemban Homestay.

Tweet & win a toy lion at the Kenya Tourism stand

THE KENYA Tourism Board stand (AF300) will be highlighting new developments in the destination at this year's show and is inviting travel agents to visit the stand for the chance to win a toy lion.

In support of the Born Free Foundation's 'Year of the Lion' campaign (to mark the 50th anniversary of the famous film in 2016), the tourism board will be giving away 50 lion toy prizes a day to the first 50 people who tweet about Kenya using #KenyaWTM and head to the Kenya stand. Agents should then show their tweet to a staff member to receive a toy lion and enter the grand prize draw to win a pair of tickets to see The Lion King musical in the West End.

The stand will also be giving visitors the opportunity to picture themselves on safari in the Maasai Mara or relaxing on Diani beach in the Magical Kenya photo booth.

Meanwhile, Channel 4 is to air a special documentary to celebrate 50 years since Born Free was released, which was set in northern Kenya. Back to Born Free follows star of the film and founder of the Born Free Foundation, Virginia McKenna OBE, as she retraces her steps back to where it all began in the setting of the original film. The documentary is due to air at the end of this month.

African tourist boards build presence at World Travel Market 2016

VISITORS TO this year's event will have the opportunity to talk to all the major African tourist boards as the region continues to raise its profile at the leading global event for the travel industry.

From established destinations such as Egypt and Morocco to emerging destinations such as Botswana and Senegal, Africa will have a presence at this year's event to reinforce its potential to become one of the travel and tourism industry's most important regions.

For example, more than 30 suppliers will be exhibiting as part of the Tanzania Tourism Board's stand, ranging from coastal hotels to upmarket safari lodges.

Tanzania Tourism Board director of marketing Philip Chitaunga said: "Tanzania plans to make the most out of WTM, reflecting the importance of UK market to Tanzania, and the fact that WTM brings together about 50,000 buyers and sellers from all sectors of the tourist industry all over the world."

The Egyptian Tourism Authority will re-launch its Red Sea Riviera logo for marketing activities in the UK, as part of plans to extend the Red Sea Riviera brand to other resorts. And tourism boards from Kenya, Uganda and Rwanda are each taking individual stands but

working together to create an area devoted to East Africa tourism.

Kenya in particular is looking forward to a busy three days as it prepares to build on the success of Born Free's Year of the Lion which highlighted the plight of lions in the wild to mark the 50th anniversary of the classic film based on Joy Adamson's book of the same name.

Other confirmed tourism board exhibitors include South Africa, Ghana, Gambia, Madagascar, Malawi, Mauritius and St Helena.

Elsewhere, Go Zambia, a consortium of tour operators, accommodation and activity partners across Zambia, is exhibiting for the first time. The country is home to Victoria Falls, one of the World's Seven Natural Wonders and a UNESCO World Heritage Site.

Ethiopia's Dinknesh Tours and the Egyptian upmarket resort of Sahl Hasheesh are also making their debuts at this year's show.

Meanwhile, buyers and visitors can also learn about new hotel properties in the pipeline, such as the Kempinski Gold Coast City Accra. The hotel, located in the centre of the Ghanaian capital, will be West Africa's largest luxury spa when it opens early next year.

WTMglobalvillage

Win a Spanish break on the Iberostar stand

WITH BAR service and Spanish tapas, the Iberostar Hotels and Resorts' stand aims to offer visitors a brief respite from the chaos of WTM.

After six decades of providing luxury holiday experiences since Lorenzo Fluxá Figuerola acquired a small travel agency in Mallorca, the company, which remains family owned and run, is marking the milestone with a series of major announcements.

Amongst those is the launch of a new customer loyalty scheme in partnership with British Airways and Iberia, as well as two new openings in Europe and America - the Iberostar Grand Hotel Portals Nous in Mallorca and the Iberostar 70 Park Avenue in New York City.

A digital counter will also be found on stand and visitors can also enter a raffle to win a three-night breakfast stay at a four-star hotel in Spain by sharing their contact details.



THIS YEAR has seen Rotana make strong headway in its vision of operating 100 hotels by 2020. The hotel group will be on stand to discuss its robust development pipeline in 2017 and to share details of its new openings in the year to come. It will also be hosting a daily competition to win one of three prizes to three of its luxury five-star resorts for visitors who drop off their business card at stand GV610.

Raise a glass with ONYX to toast new openings

ONYX HOSPITALITY Group is announcing developments across its Amari and OZO hotel brands in the new markets of Sri Lanka, Vietnam, Malaysia, Laos and China.

In early 2017, OZO Hoi An will open in Vietnam and Amari Galle will open as the first Amari in Sri Lanka. Amari Yangshuo Guilin is also scheduled to open as the first Amari in China in the second quarter of 2017. The openings see the group on its way to achieving its strategic goal of operating 81 properties by 2018.

During WTM, a cocktail reception will be held on stand to celebrate the opening of the group's newest resort in the Indian Ocean; Amari Galle Sri Lanka, which is scheduled to open in January 2017 as the first Amari in Sri Lanka. All agents are welcome to join in raising a glass to the latest development on the Monday at 17:00 on stand AS430.

Visit onyx-hospitality.com for more information.

Hop on with Big Bus Tours

BIG BUS Tours will provide free bus shuttle services from Canning Town to Excel's main entrance for all delegates attending WTM, starting from 08:30.

The company has recently announced its expansion into the Australasia market with hop-on, hop-off sightseeing tours in new destinations including Sydney, Brisbane and Darwin alongside the acquisition of Smart Destinations, which produces Go City card attraction passes.

After successful growth, the brand will 'go global', with a stand located in the Global Village at GV210.

For details see bigbustours.com

Evaneos encourages agents to become a local travel expert

EVANEOS TRAVEL is encouraging travel agents to visit its stand to meet with area managers and find out more about how they can become one of the company's local travel experts.

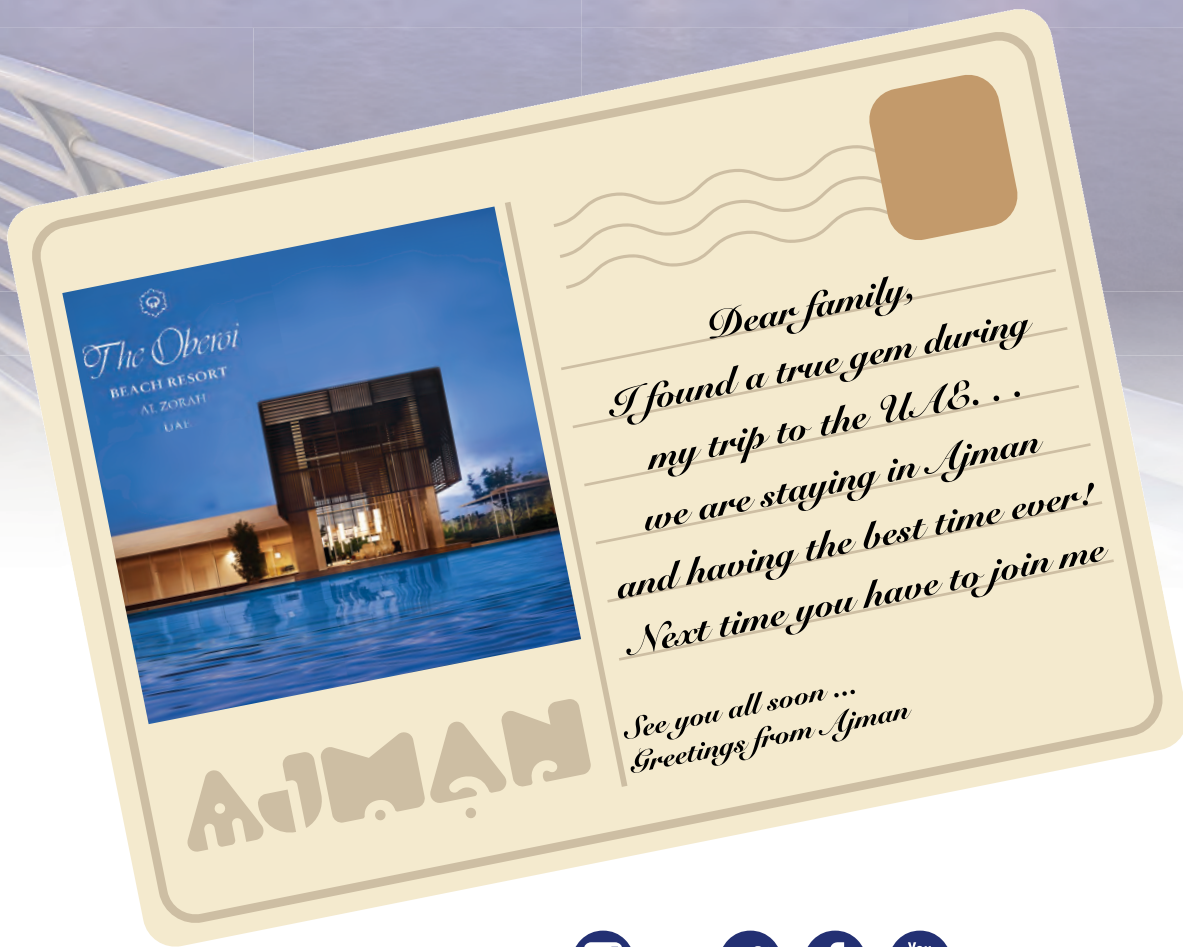
Officially launching in the UK this September, the company is the first to offer an online platform that connects travellers directly to 'local experts' in the form of 800 local travel agents in more than 150 destinations worldwide who can create tailor-made itineraries.

This direct-to-local-agent approach aims to champion personalised and authentic travel experiences and to enable travellers to subsequently make big savings on their holidays (whilst the operator keeps users and their payments safe as the trusted third party), as well as ensuring a higher percentage of the profit goes to local suppliers. It is currently available in France, Spain, Germany, Italy and the UK and since its launch in France in 2009, the company has organised trips for 130,000 travellers.

For more information visit stand GV159 or see evaneos-travel.com

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JERUSALEM IS raising its profile as a hub for festivals and events. Bringing world-class events to the city is part of the Jerusalem Development Authority's new initiative to promote 'The New Jerusalem' as a leading cultural destination. Events range from the traditional to modern and culinary and include the Open House Festival, The Wine Festival and The Jerusalem Marathon amongst others. Visit stand EU850 or see itraveljerusalem.com

Qatar Tourism Authority highlights new museum opening

THE QATAR Tourism Authority will present a strong delegation of hotels, DMCs and other hospitality suppliers at this year's WTM, providing a comprehensive one-stop service to the international travel trade.

Celebrated for its diversity, the destination has the ingredients to appeal to visitors seeking a relaxing escape, an action-packed holiday or lively cultural scene of museums and galleries.

The National Museum of Qatar is set to open in 2017. Designed by French architect, Jean Nouvel, the interlocking disk design has been inspired by the desert rose, and the museum will showcase the destination's past and future, combining historic objects and contemporary influences.

It will also be home to a 220-seat auditorium, a dedicated food forum preserving culinary traditions, a research centre and laboratories, as well as restaurants and shops.

To learn more visit stand ME100 or go to visitqatar.qa



Get behind the wheel for the chance to win a trip to Bahrain

THE BAHRAIN Tourism and Exhibitions Authority (BTEA) will have a F1 simulator giving visitors to the stand (ME700) the opportunity to experience being behind the wheel of a Formula One race car.

In addition, visitors driving the simulator can enter a competition to win a luxury holiday. The confirmed prizes include six Gulf Air flights to Bahrain (the winner must pay the taxes), six Formula One tickets (two per winner), a five-night stay for two during the F1 at the Gulf Hotel and a five-night stay for two during the F1 at the Ramada Hotel Amwaj.

There will also be a traditional Galali band performing during WTM; visitors can enjoy Galali music and have their picture taken with people in traditional Bahraini dress.

Meanwhile, the BTEA will be launching the new 'Ours. Yours. Bahrain' brand to the UK market. The slogan celebrates the country's biggest asset – its people – embracing their warmth and welcoming attitude.

Win a city break to Tel Aviv & Jerusalem

THE ISRAEL Government Tourist Office (IGTO) has embarked on its largest marketing campaign in the UK for nearly a decade, with a multimedia activation that looks to raise awareness of twin-city holidays between Tel Aviv and Jerusalem.

New arrival figures show a 7% increase in UK visitors and, throughout this year's WTM, the team will be giving away a host of prizes – from spa products and local wine to city breaks to Tel Aviv and Jerusalem.

Agents can visit the stand to pick up a scratch card for the chance to win. A virtual graffiti wall will also be on stand where visitors can let their creativity run wild; the team will then download masterpieces onto a magnet for visitors to take away with them.

In destination news, Timna Airport will open in early 2017, 18km north of the city of Eilat, Israel's window onto the Red Sea. It will replace Eilat Airport, a small airport situated in the heart of the city of Eilat, with a new international standard facility, able to accommodate domestic flights from Tel Aviv to Eilat and international charter and low-cost flights to Eilat.

Next year will also see the launch of a number of luxury hotels arriving in Israel including the W in Jaffa and the Isrotel Residence in Jerusalem.

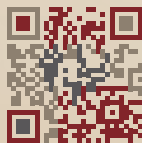
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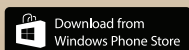
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Tickle your taste buds with Jordan

THE JORDAN stand will be bringing a taste of the Middle East to WTM with a pop-up Jordanian souq. Visitors can feast on authentic pitta bread, spices and Jordanian delicacies while speaking to local experts about the destination.

The Jordan Tourism Board will be on hand to discuss key developments for 2017, along with the importance of UK tourism to Jordan and investment in the UK market and the recent discovery of a new monument in Petra.

Visit stands ME140 and ME185 for more.

RAS AL Khaimah will be flexing its global appeal at WTM as it aims to attract one million visitors by the end of 2018. The tourism development authority will be showcasing the destination's latest tourism products and offerings, including an upcoming (via ferrata) climbing route along Jebel Jais, the UAE's tallest peak, which stands 1,934m high. To learn more visit rasalkhaimahtourism.com

Peek at what Abu Dhabi has in store

AGENTS VISITING the TCA Abu Dhabi stand will have the opportunity to be photographed with a live falcon, the national bird of the UAE, sample fruit (dates) and Arabic coffee, get decorated with traditional henna and enter competitions to win prizes.

The UK remains the leading European market for arrivals to the destination, with an increase of 3% year-on-year to 146,804. UK guests are also amongst those that stay the longest, averaging 4.01 nights.

At the stand agents can meet with more than 35 stand partners representing a wide range of hotels and attractions in Abu Dhabi including Etihad Airways, the national airline of the UAE.

Agents can also create their own vision of Abu Dhabi using an interactive 'surface table', explore a dedicated Yas Island section and get a sneak peek at Louvre Abu Dhabi, scheduled to open in 2017.

20 million by 2020: Discover more about Dubai

IN THE first eight months of 2016 Dubai welcomed 9.58 million visitors and was ranked the fourth most popular travel destination in the world and top for international visitor spending in the recent Mastercard Global Destinations Cities Index.

The next 12 months will see a host of new attractions and agents can discover more about the Emirate and its tourism strategy of achieving 20 million visitors by 2020.

On stand will be live calligraphy, a Falconer, Gahwa café, Henna and a Dubai 360 experience.

Agents keen to learn more about the destination can take advantage of 'Dubai Expert' sessions, which run on the Tuesday and Wednesday. There will be goodie bag giveaways on the day and a post event gift of £20 shopping vouchers for all participants.

To participate email clamri@dubaitourism.co.uk

Win an adventure of your choice with Pegasus

PEGASUS AIRLINES is continuing its steady growth and now has a network of 102 destinations in 40 countries across Europe, North Africa, the Middle East, Russia and Central Asia.

Having recently added Riyadh and Jeddah to its network, through its partnership with Saudi airline Flynas, in addition to launching flights to Iraq's Sulaymaniyeh and China's Kashgar, the airline is offering competitively priced point-to-point and transit flights allowing guests to travel long distances at low cost via one of Europe's youngest fleets.

The airline is organising a raffle with the chance to win two flights on any route on its network, with many off-the-beaten-track destinations available including Almaty, Beirut, North Cyprus, Tbilisi, Tel Aviv and Tehran as well as more than 30 Turkish destinations. The raffle will be drawn on the Wednesday at midday.

For more information visit stand EU1000.

EXHIBITORS by region

AFRICA & NORTH AFRICA

AFRO TOURISM	AF444
Alpha Travel (UK) LTD	AF358
ATTA (African Travel & Tourism Association)	AF353
Baltic Travel Group	AF568
Bluebay Hotels Zanzibar	AF442
Botswana Tourism Organisation	AF150
Bright Sky Travel	AF410
CI- Cabo Verde Investimentos	AF355
CLEOPATRA HOTELS & RESORTS	AF430
Egyptian Tourist Authority	AF500
Embassy of the Republic of Equatorial Guinea	AF348
ETHIOPIA - DINKNESH ETHIOPIA TOURS	AF553
Ethiopian Tourism Organization	AF560
Gambia Tourism Board	AF230
Ghana Tourism Authority	AF250
Go Zambia	AF346
Great Island Adventure Safaris	AF583
Hotels and Lodges (Tanzania Ltd.)	AF369
Kananga	AF581
Kenya Tourism Board	AF300
Kingdom of Swaziland	AF360
Leopard Tours	AF448
Mabaruli African Safaris Namibia	AF591
Malawi Department of Tourism	AF101
Ministry of Tourism, Antiquities & Wildlife	AF648
Moivaro Lodges & Tented camps	AF375
Moroccan National Tourist Office	AF600
Natural Selection	AF582
Nigerian Tourism Development Corporation	AF140
One Nature Hotels and Resorts	AF588
President Hotel Cape Town	AF585
Radamis for Hotels and	
Touristic Resorts (Rixos Hotels)	AF635
Rovos Rail Tours (Pty) Ltd	AF345
Rwanda Development Board	AF220
Sahl Hasheesh	AF400
Sakkara Group International	AF550
Sao Tome and Principe	AF245
Savoy Group Sharm El Sheikh	AF420
Sebatana Private Reserve	AF441
SENEGAL - Senegalese Tourism	
Promotion Agency	AF350
Serena Hotels	AF370
Soma Bay Resort	AF401
South African Tourism	AF260
Tanganyika Wilderness Camps Ltd.	AF365
Tanzania Tourist Board	AF450
The Bush Rover Company	AF301
Travco Group	AF440
Tunisian National Tourist Office	AF555
Uganda Tourism Board	AF200
Uttahue Travel and Shiri Travel	AF640
Wild Dog Safaris Pty Ltd (Namibia)	AF201
Zanzibar Collection	AF445

AMERICAS & THE CARIBBEAN

Aerovías del continente Americano AVIANCA	LA410
AMResorts	CA200
Antigua and Barbuda Tourism Authority	CA240

Aruba Tourism Authority	CA125
ASTA (American Society Of Travel Agents)	NA210
Barbados Tourism Marketing Inc	CA220
Be Live Hotels S.L.	CA330
Brazilian Tourist Board - Embratur	LA100
Canouan - St. Vincent & The Grenadines	CA225
Caribbean Tourism Organization	CA235
CHILE	LA500
Condor Travel	LA301
Costa Rica Tourism Board	LA150
Cruise America & Cruise Canada RV Rentals	NA470
Cuba Tourist Office	CA140
Destination Canada	NA400
Discover New England	NA360
Dominican Republic Ministry of Tourism	CA300
ECUADOR & GALAPAGOS	LA480
Ecuador Pure Life	LA501
El Salvador Tourism Board - CORSATUR	LA260
Falkland Islands Tourist Board	LA470
GO GALAPAGOS KLEINTOURS	LA105
Gobierno Autónomo Descentralizado	
Municipal de Machala	LA460
Gray Line CitySightseeing NY	NA205
Guatemala Heart of the Mayan World	LA350
Guyana Tourism Authority	CA310
Hilton Worldwide Caribbean & Latin America	CA120
Honduras Institute of Tourism	LA355
HOTEL XCARET MEXICO	LA120
interCaribbean Airways & Nature	
Island Resort and Spa	CA227
Jamaica Tourist Board	CA130
Las Vegas Convention & Visitors Authority	NA450
Liberty Helicopters	NA305
Lindblad Expeditions	CA230
Metropolitan Touring	LA401
Mexico Tourism Board	LA200
Ministerio de Turismo de Uruguay	LA430
Ministry of Cultures and Tourism	LA450
National Institute of Tourism	
Promotion of Argentina	LA420
Nicaraguan Tourism Board	LA370
NYC & Company	NA200
Palace Resorts	CA215
Panama Tourism Authority	LA250
ProColombia	LA400
PROMPERÚ	LA300
Puerto Rico Tourism Company	CA335
Pure! Travel Group	LA107
South American Tours DMC	LA110
Tangol - DMC Argentina	LA405
The Islands Of The Bahamas	CA150
Tourism Development Company Ltd (TDC)	CA250
TravelMole	NA115
Tren Ecuador	LA465
Trump Hotels	NA120
TTG Media	LA365

USA - Brand USA -	
VisitTheUSA.com	NA250B, NA250A, NA250,
	NA250C, NA250D, NA150B, NA215,
	NA150, NA150C, NA150D, NA150F,

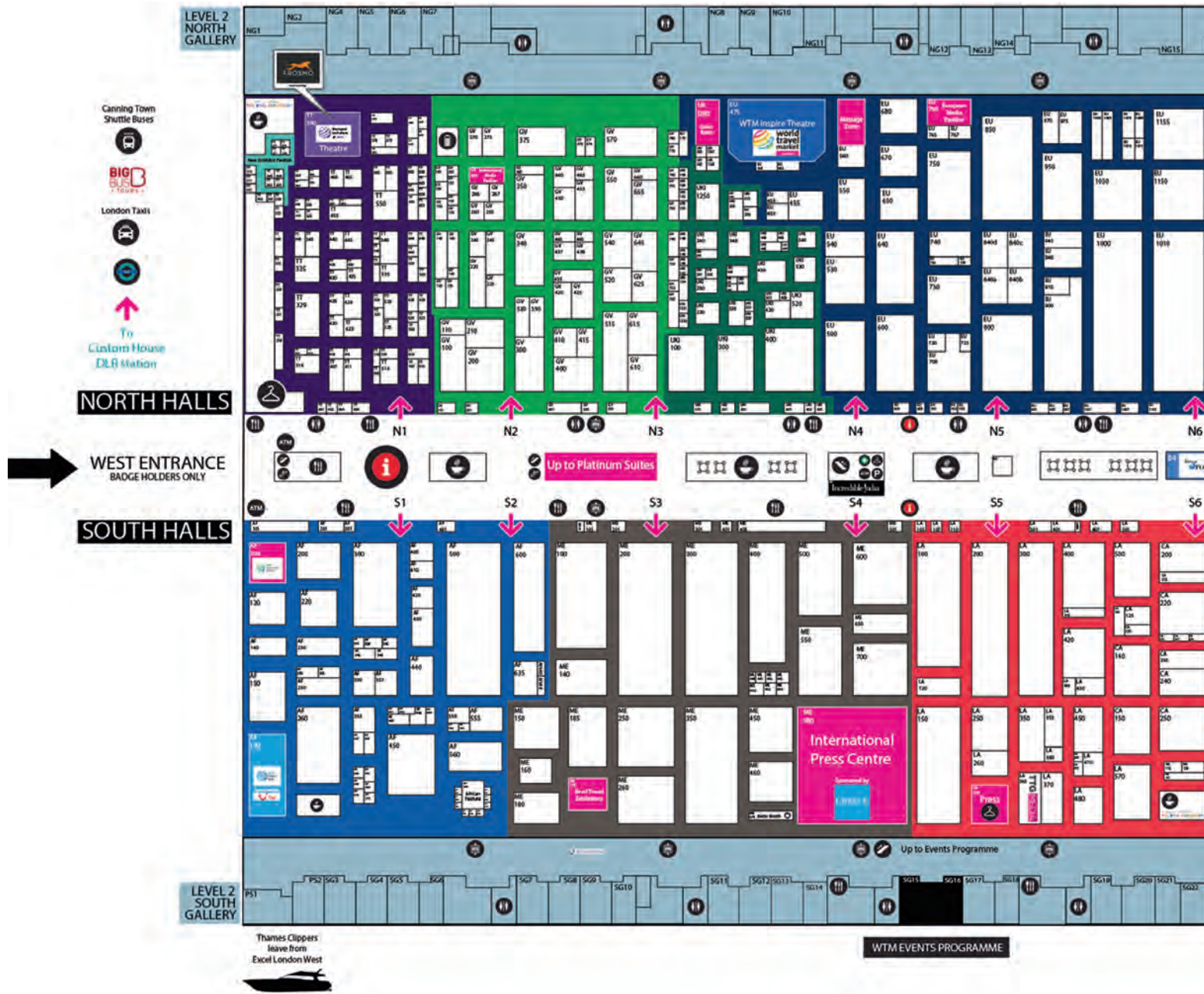
	NA207, NA370, NA370B, NA401,
	NA460, NA460A, NA370C, NA150A,
	NA150E, NA370A, NA370D, NA370E,
	NA370F, NA140
VENEZUELA	LA570
Visit California	NA440
VISIT FLORIDA	NA300, NA300A
Visit Orlando	NA350

ASIA / PACIFIC & INDIAN OCEAN

Aitken Spence Hotels	AS201
ASIA DMC	AS274
Asian Trails Ltd	AS202
Asianway Travel	AS385
Beijing Nimbus Travel Service	AS760
Buffalo Tours	AS365
Cambodia, Ministry of Tourism	AS275
China Charmission Travel	AS758
China National Tourism Administration	AS650
China Visa Direct - Shanghai Orange & Orange	AS754
Cinnamon Hotels & Resorts	AS230
Destination Asia	AS401
DISCOVERY KARTIKA PLAZA HOTEL BALI	AS724
Dragon Expeditions	AS764
EXO Travel	AS405
Expeditions Myanmar	AS562
Flywell Travels, India	AS501
Focus Asia	AS168
Golden Tulip Hotels - Suites -	
Resorts South Korea	AS728
HANATOUR SERVICE INC	AS569
Hong Kong Tourism Board	AS435
IMAGES-TRAVEL Vietnam	
Cambodia Laos Myanmar	AS390
Inbound China	AS768
INDONESIA - The Ministry of Tourism	AS600
Japan National Tourism Organization	AS640
Jewel Tours	AS364
Khiri Travel	AS301
Korea Tourism Organization	AS550
Legend Travel Group	AS360
Lernidee Trains & Cruises	AS101
Luxury Travel Group Ltd	AS362
LV Travel (Lac Viet Travel & Trading Co.,Ltd)	AS395
Macao Government Tourism Office	AS440
MACK TOURS LTD	AS710
Maharashtra Tourism	AS160
Malaysia Tourism Promotion Board	AS400
Maldives Marketing and Public Relations Corporation	
	AS100
Mauritius Tourism Promotion Authority	AS130
Ministry of Information, Culture and Tourism	AS371
Mongolian Tourism Association	AS560
Myanmar Tourism Federation -	
Tourism Marketing	AS468
Nepal Tourism Board	AS470
NoviNomad Travel Company	AS530a
Office National Du Tourisme De Madagascar	AS151
ONYX Hospitality Group	AS430
REUNION ISLAND TOURISM BOARD	AS240

Rivages du Monde	AS164	Cleverdis	EUMP	Município de Lagoa	EU1840
Saffron Travel – Vietnam, Laos,		CLUB ESSE	EU2069	Muthu Hotels Group	EU1535
Cambodia and Myanmar	AS370	Croatian National Tourist Board	EU1450	National Tourism Organisation of Serbia	EU650
Seychelles Tourism Board	AS150	Croisieurope	EU2050	Netherlands Board of Tourism and Conventions	EU500
Shanghai Han Tang International Travel Service	AS770	Crucemundo Cruceros Fluviales	EU703	New Focus Travel Magazine	EUMP
Silk Road Destinations	AS700	Cyprus Tourism Organisation	EU1300	North Cyprus Tourism Centre Ltd	EU950
Sri Lanka Tourism Promotion Bureau	AS200	Czech Tourist Authority – CzechTourism	EU530	Operation Europe	EU701
SriLankan Airlines	AS235	Department of Tourism and Hospitality,		Palladium Hotel Group	EU1803
Tahiti Tourisme	AS250	Bournemouth University	EU605	PALWINGS HOTELS & RESORTS	EU1001
Taiwan Tourism Bureau	AS455	Development Foundation of Armenia	EU767	Polish Tourist Organisation	EU730
Thai Airways International	AS445	Diana Travel	EU1007	Profi Travel	EUMP
The AOT GROUP	AS255	Distretto Antichi Mestieri,		Promote Iceland	EU840b
The Sri Lanka Collection	AS720	Sapori e Tradizioni popolari Siciliane	EU2075	Publituris	EUMP
Tilko Jaffna City Hotel	AS734	Dragonfly Tours Italy	EU2270	Pugliapromozione	EU1855
Tint Tint Group of Companies	AS380	EC Travel	EU1075	Region of Ionian Islands	EU1360
Tokyo Convention & Visitors Bureau	AS535	EdiGuida	EU2080	Region of South Aegean - Aegean Islands	EU1155
Tour East	AS601	Egmont Incoming Italy	EU2093	REGIONE SARDEGNA	EU1970
Tourism Australia	AS350	ELITE TRAVEL	EU1375	Regione Siciliana	EU1780
Tourism Authority of Thailand	AS410	Emilia Romagna Region	EU2060	Renfe	EU1525
TOURISM FIJI	AS254	Excelencias	EUMP	Republic of Moldova	EU450
Tourism New Zealand	AS460	Feenstra River Cruises	EU720	Republic of Turkey, Ministry of Turkish	
TOURISM PROMOTIONS BOARD PHILIPPINES		FERRARI LAND - PORTAVENTURA WORLD	EU1530	Culture & Tourism	EU1050, EU1000
/ DEPARTMENT OF TOURISM	AS500	Finpro/VisitFinland	EU840d	Romanian National Authority for Tourism	EU750
UNWTO	AS778	Fortuna Tours DMC	EU1395	Rome And Italy	EU2229
UZBEKISTAN	AS420	Four Seasons Hotel		Russian Federation	EU550
Victoria Cruises	AS565	I Amathus Beach Hotel Limassol	EU1303	SAINT-PETERSBURG EXPRESS LLC	EU350
VIDOTOUR Co., Ltd	AS162	FWW	EUMP	San Marino Tourism Board	EU2065
VIET THEATRE., JSC - "FOUR PALACES SHOW"	AS166	Gartour by HTS Grp	EU2210	SCENIC TRAVEL SERVICE	EU2214
Vietnam Airlines	AS265	GEG Travel Limited	EU2055	Scylla AG	EU735
Vietnam National Administration Of Tourism	AS260	Georgian National Tourism Administration	EU455	SEH UNITED HOTELIERS	EU1901
		Germany	EU740	Seijas y Otero	EU1670
		Gibraltar Tourist Board	EU1335	Service Vill - chauffeur service	EU2255
		Giglio Travel	EU2218	"Shipsomnia: Tale of the Kraken"	
		GJ Iceland & Greenland Travel	EU739	Music & Arts Festival Cruise	EU1595
		Gran Canaria Tourist Board	EU1640	Slovak Tourist Board	EU540
		Greek National Tourism Organisation	EU1200, EU1270	Slovenian Tourist Board	EU700
		Greek Travel Pages - GTP	EUMP	Spanish Tourist Office - London	EU1500
		H10 HOTELS	EU1660	STAN (STUDENT TRAVEL	
		Hosteltur	EUMP	AGENTS NETWORK)	EU1505, EU1501
		Hungarian Tourism Ltd.	EU640	Stand By / TTG Nordic	EUMP
		IBEROSTAR Hotels & Resorts	EU1665	SUR in English	EU1701
		IBIZA TOURIST BOARD	EU1430	Swiss Quality Hotels International	EU901
		ICELIMO LUXURY TRAVEL	EU907	Switzerland Tourism	EU800
		ImperaTours	EU2260	Terra Travel Doo	EU1492
		Incoming Italia	EU2250	The Business Year	EUMP
		INOVA HOSPITALITY MANAGEMENT	EU1285	The Church Palace	EU2100, EU1995, EU2170
		IrishTravel Trade News	EUMP	Ticket Bureau	EU1860
		Israel Government Tourist Office	EU850	Tomorrow Travel S.r.l	EU1863
		Italian National Tourist Board - ENIT	EU2100, EU2170	Toscana Promozione Turistica	EU2070
		L'Agenzia di Viaggi (Italy)	EUMP	Tourism Department Kiev City	
		Lake Maggiore, Lake Orta and Ossola Alps	EU2233	State Administration	EU458
		Larus Viaggi	EU2239	Travel Europe	EU1205
		Le Terre di Dante Tours & Travel	EU2265	Travel Magazine	EUMP
		Liberation Route Europe	EU460	Travel Partner	EU725
		Lopesan Hotel Group	EU1750	Travolution	EUMP
		LORO PARQUE	EU1755	TRIDENTE COLLECTION	EU2235
		LOUIS HOTELS PLC LTD	EU1340	TTG Czech	EUMP
		Macedonia - Agency for promotion and		TTG Mena	EUMP
		support of tourism in Republic of	EU1585	TTG MENA Luxury	EUMP
		MALAGA CITY TOURISM BOARD -		Vatican Museums	EU2248
		MALAGA CITY HALL	EU1850	VENETO REGION -	
		MALTA TOURISM AUTHORITY	EU1350	Tourism and Food Promotion	EU1950
		Meeting Point International GmbH	EU940	Via Hansa Tours Ltd	EU905
		Meliá Hotels International	EU1830	Visit Norway	EU840a
		Miller Incoming GmbH	EU705	Visit Portugal	EU1010, EU1150
		Ministry of Culture and Tourism -		Visit Sweden	EU840c
		Baku, Republic of Azerbaijan	EU670	VisitDenmark	EU945
		Montenegro National Tourism Organisation	EU1345	VISITFLANDERS	EU1520
EUROPE					
Acampora Travel & Acampora Hotels	EU2001				
adriatica.net Group	EU1580				
AHRP - Associação de Hotéis					
Rurais de Portugal	EU1080				
Albanian National Tourism Agency	EU1365				
Ambassador Travel	EU1393				
Amieira Marina	EU1101				
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Aqua Vista Hotels	EU1201				
Asla Travel Group	EU601				
ATAHotels Spa	EU2230				
Atlasglobal	EU1070				
ATOUT FRANCE	EU2000				
AUDIOPEV	EU170				
Austrian National Tourist Office	EU600				
AVRA	EU1330				
B4Italy SRL	EU2091				
Bahía del Duque	EU1603				
Balearic Islands Tourist Board (ATB)	EU1400				
Balkan Holidays Ltd	EU910				
BASQUE COUNTRY TOURIST BOARD	EU1940				
Belarus National Tourism Agency	EU560				
Belgium - Brussels & Wallonia Tourist Board	EU1440				
Belgium - visit.brussels	EU1435				
Bettoja Hotels	EU2005				
BETUYAB	EU680				
Blue Lagoon Group	EU1302				
Bulgaria, Ministry of Tourism	EU900				
BURGUNDY	EU1905				
CaminoWays.com & IrelandWays.com	EU1506				
Canary Islands	EU1600, EU1650				
Carrani Tours	EU2240				
Catalan Tourist Board	EU1800				
C-HOTELS	EU2226				
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Newhotel Software	TT630	Vamoos	TT171	Northamptonshire Enterprise Partnership	UKI134
Nor1, Inc.	TT277	Ve	TT668	Out Now - Official LGBT Village by ONBC	UKI238
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OTA Insight	TT259	VIBE SMG Travel Agent Loyalty	TT358	Rainforest Cafe	UKI101
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PCIBooking and ShieldQ cloud solutions	TT310	Whisper	TT249	The Group Company	UKI1330
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RateGain	TT529	Airport Pickups London	UKI405	Visit Greenwich	UKI241
Reputize	TT669	Airwave Europe Ltd	UKI358	Visit Isle of Wight	UKI166
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		Encore Tickets Ltd	UKI220		

We asked our staff the following question this week:

What are you plans for Halloween? (what will you be doing on Oct 31st?)

Jeanette Ratcliffe

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Lauretta Wright

Editor
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With my sweet tooth, I'm capitalising on Halloween by buying bucket loads of sweets and hoping I'll have loads left to munch through during the week.

Adam Potter

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Scary movie-fest! Mwahaha

Paul Scudamore

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Plan is to be out of house so all the sweets are left for me!

Simon Eddolls

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Fright Night at Thorpe Park !

Tim Podger

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Missing my family in Bangkok

Bill Coad

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Nothing it's a waste of time and what is it really?

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Something scary like checking up on the economy or my back account...

Kathryn Frost

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Gemma Reeve

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Recovering from my annual Halloween Party

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Burning a witch

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It's a Monday so work and sleep

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Preparing for the zombie apocalypse

Nelly Mendes

Production
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Home party with family and friends

HAPPY BIRTHDAY !

Matt Gill

Senior Account Manager
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Continuing my birthday celebrations!



It's difficult not to get swept up by Matt's enthusiasm and cheeky charm - no doubt he'll manage to convince us to party with him all week!

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