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Scenic cruising holidays from a choice of eleven UK ports offering a traditional British cruise experience and exceptional value aboard our small to mid-size cruise liners. Early booking Buy One Get One Free offers Introducing Columbus – new to the CMV fleet - Maiden CMV season from London Tilbury Great deals for singles – save up to 50% Two multi-generational Columbus cruises - Bring the children and grand-children Free places and extra savings for groups Programme Highlights Fjordland cruises from just £399 per person New - Arctic Exploration to Greenland & Iceland

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Introducing Columbus











Another new addition to the CMV fleet

Dedicated to the British cruise market, the impressive *Columbus* will sail year round from London Tilbury commencing on 9th June 2017. Carrying about 1400 passengers, this mid-sized cruise ship enjoys an impressive reputation on the British market and will provide the popular, more traditional British cruise experience CMV is known for.

Refitted in August 2015 with additional upgrading in April 2017, *Columbus* will offer a wide choice of dining options and lounge bars, a three decked central Atrium, tiered main show lounge, a British themed pub and casino, entertainment venues, dome observatory, library, bridge and card room, crafter's studio, two heated pools and wellness centre.

On sale, on-line Thursday, 31st March 2016 2017 Preview Brochure out Thursday, 7th April 2016

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Austria

How clients can rediscover the best of the destination through its nature



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new programme and event



Agents, come and join us at one of these informative, fun events and learn more about the accommodation and flight options available to this amazing part of the world. Soak up the Caribbean ambiance and discover the diverse range of activities, wedding and honeymoon and tailor-made packages on offer to meet your customers' needs.

These evenings will involve a combination of networking and presentations, delicious authentic food and drinks, exciting entertainment along with a free prize draw with a number of fabulous prizes to be won.

Registration: 18:00 hours

Networking & Presentations: 18:30 hours Buffet, Entertainment & Prizes: 20:00 hours

Carriages: 21:30 hours

To confirm your place at one of these amazing events, email the names and job titles of up to 5 staff members by Thursday 7th April 2016 to: **gemma.reeve@travelbulletin.co.uk** or telephone:

020 7834 6661

For more information.

These events are by invitation only and will be booked on a first come first served basis.

SPONSORS

















THE AMRESOR'S COLLECTION















On May 19 Attraction World will celebrate ten years in the business by hosting a VIP birthday dinner for key agents and contacts. As part of the celebrations, the company has launched a ten-week campaign which gives agents the chance to win ten tickets to ten UK attractions, every week for ten weeks. Amongst the giveaways are tickets to Bateaux London Dining Cruises, The Shard, The London Bridge Experience, plus a selection of regional attractions including Cadbury World, Sea Life Birmingham and KidZania. For a chance to win, agents should email the booking reference made that week to happy10@attractionoworld.com with their choice of attractions. Details of winners will then be posted online. Pictured gearing up for the celebrations are the company's sales team - from the left: Emma McLeese, Julie Warnes, Rachael Belshaw, Nicola Harper, Zoe Holt and Nicky Yates, with Tony Seaman.

Gocompare.com raises awareness of holidaymakers forfeiting cancellation cover

EXPERTS FROM Gocompare.com travel insurance are warning that millions of holidaymakers are taking an unnecessary gamble with their holiday costs by forfeiting valuable cancellation cover.

According to research based on their own customer data, more than half (56%) of the holidaymakers who purchased their travel insurance through Gocompare.com last year arranged their cover within a week of their holiday start date. This includes 9% who arranged their cover on the actual day of departure. Furthermore, just 16% of travel insurance policies purchased

last year were bought more than a month ahead of the trip.

Cara Fortune, campaigns manager from the Foreign and Commonwealth Office's 'Know Before You Go' team, said: "Booking a holiday can be costly and while it's great to have a trip to count down to, it can be tempting to postpone things to the last minute. Our advice is to start early and plan carefully. It is always worth spending a bit of time to make sure you have the right type of travel insurance for your trip."

According to the research, 96% of single trip policies provide some level of cancellation cover which starts as soon as the policy is purchased, not on the date of travel, offering valuable

protection against events affecting holidaymakers before they leave home.

According to figures from the ABI, around 34% of travel insurance claims made by UK holidaymakers are for costs related to cancellations, with an average claim value of around £700; this is second only to the average medical costs claim of £900.

However, insurers will only consider claims if they are prompted by events travellers could not have known about before buying their insurance. Therefore, the sooner they buy the policy, the more likely it is they'll be covered if something happens between booking their holiday and going on their trip.

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Cancellation cover enables holidaymaker to reclaim the costs of their holiday, up to the cover limit and minus any excess, should certain circumstances arise before going away. These may include a serious illness or injury affecting someone in the travelling party or a close relative, such as a parent, child or sibling, who isn't travelling but with whom they would like to remain at home. Having a serious fire or flood at home may be another reason why you might want to cancel or postpone your holiday, but may be covered under the travel insurance policy. Also, you can't usually refuse jury service because of a holiday booking, but if you didn't know about it before you arranged your insurance you may be able to reclaim some or all of the costs of cancelling or postponing your trip.

Alex Edwards, travel insurance spokesperson at Gocompare.com, said: "Most people book their holidays several months ahead and it's often a major financial commitment. Having to cancel the trip for personal reasons could see them losing thousands of pounds if they don't have the benefit of cancellation cover provided by a good travel insurance policy. Unfortunately our research has revealed that

more than half of UK holidaymakers are taking an unnecessary gamble that only something which happens within a week of their holiday will cause them to cancel it.

"You can't insure yourself against circumstances you were already aware of. For example, if a family member becomes seriously ill in the lead up to the holiday you can't then take out travel insurance with the intention of cancelling your trip. Similarly, you can't learn about potential serious disruption to your holiday plans, such as that caused by civil unrest or natural disasters, buy a policy and then expect to be able to claim if you then decide to change your plans. The insurer will check when you could have reasonably become aware of the potential disruption, and if it was before you arranged your travel insurance an insurer may decline a claim.

"It's wise to arrange your travel cover soon after you book your holiday rather than leaving it until just before you go. That way you'll benefit from any cancellation cover provided by your policy as soon as you buy it, giving you several months of valuable cancellation protection in the lead up to your trip."

For more information visit gocompare.com/travelinsurance/cancellation-cover and gov.uk/knowbeforeyougo

Popularity of Atlantic Links set to increase with growing air accessibility

THE 2016 season for the Atlantic Links courses in North Devon looks set to take off thanks to an increasing network of connections into south west England, available to golfers via Cornwall Newquay, Bristol and Exeter airports.

As the number of routes into these airports continues to grow, the trail of championship links courses (comprising of Burnham and Berrow in Somerset, Royal North Devon and Saunton in North Devon and St Enodoc and Trevose in Cornwall) is to become more accessible for golfers from other parts of the UK.

For example, from June Flybe is introducing a new service from Newquay

to Leeds-Bradford with five flights a week during peak periods thereby increasing connectivity with the north of England.

The airline also offers direct summer services to Newquay from Edinburgh, Aberdeen and Belfast, as well as indirect flights via Manchester to a number of other cities including Glasgow and Inverness.

From mid-March, Aer Lingus is also extending it Newquay-Dublin route with up to seven flights per week, opening up access from the rest of Ireland.

The further opening up of the region will make the Atlantic Links a more attractive option for golf, especially as



the trail is perceived as a genuine alternative to the high profile links courses of Scotland, Ireland and Wales. For further information visit atlantic-links.co.uk or email info@atlantic-links.co.uk



THE JACKSON SEVEN...Jackson Hole Mountain Resort and Delta recently hosted a group of operators and agents in Jackson Hole, Wyoming. The group visited a number of the hotels in the town of Jackson and at Teton Village and enjoyed three days of skiing. The group travelled with Delta, which is soon to launch a Heathrow to Salt Lake City flight which connects to its short flight from Salt Lake City to Jackson Hole Airport. Pictured at Jackson Hole are, from the left: Marcia Hennessy, AMEX Lifestyle; Dave Ashmore, UK rep for Jackson Hole Mountain Resort; Julie Phimister, SkiKings; Craig Gee, Ski Independence; Jenny James, Scott Dunn; Guy Simpson, Iglu Ski; and Michael Eyles. Inghams. For details see jacksonhole.com

Vueling takes off from LBA

VUELING HAS commenced twice-weekly services from Leeds Bradford Airport (LBA) to Barcelona.

The new services operate on a Monday and Friday, with one-way fares starting at £39.99

The schedule allows passengers to connect onwards to a wide range of destinations on the airline's network across Spain including the cities of Madrid, Seville, Bilbao and Granada, alongside holiday destinations on the Costa del Sol, Costa Blanca, Balearic and the Canary Islands.

For those wanting to fly further afield, the airline offers onward connections to more than 100 destinations including Lisbon and Oporto in Portugal and to Morocco, Sardinia and Sicily.

For more information see vueling.com



ITALIAN STALLIONS...easyJet celebrated its inaugural flights of two new routes from Bristol Airport to Venice and Nantes. Both routes combined are expected to carry around 70,000 tourists in and out of Bristol Airport each year, with fares to Venice from £32.24 per person one-way and fares to Nantes from £22.24, Pictured next to the airline's special Venice livery is the carrier's First Officer, Kate Newton (second from left), with cabin crew and Shaun Browne (middle) from Bristol Airport.

New research reveals third of holidaymakers spend a month's salary on holidays

MORE THAN a quarter of Brit's heading abroad this year are planning on spending more on their holidays this year compared to last, with 27% intending on splashing more of their hard earned cash on foreign holidays, reveals On the Beach.

The company asked 1,000 Brits about their holiday spending plans for this year and found less than one in five (19%) intend on spending less on their holidays this year compared to last, with 51% saying they expect to spend the same amount on their breaks.

The survey also revealed a third (34%) of British holidaymakers plan on spending the equivalent to one month's salary on their holidays this year, with one in ten (11%) intent of spending two month's salary.

The spending spree continues in resort with almost one in five (19%) saying they plan on splashing one month's

salary on spending money alone for their holidays this year, with a third (34%) expecting to spend two weeks' salary.

Whilst almost a quarter (24%) of holidaymakers admit to being a little thriftier, spending just one week's salary on spending money this year, almost one in ten (9%) are preparing to splash more than two month's salary on spending money alone.

The survey also revealed that whilst 29% of Brits would sacrifice their holiday in order to ensure they are able to spend on other things such as clothes and night's out, the majority (71%) said they would give up anything but their holidays.

The survey also revealed the staycation takes the back seat this year, with the majority (82%) saying they would be taking their holidays abroad compared to 18% who will opt to holiday in the UK.

Wendy Wu Tours reintroduces two-for-one deal to Cambodia & Hong Kong

WENDY WU Tours has brought back its popular two-for-one deal offering the chance to visit Cambodia or Hong Kong for free when booking a trip to Vietnam, China, Burma or Japan.

The offer is available for bookings made this month on packages flying from Heathrow, Gatwick or Manchester with Cathay Pacific.

Guests who book a tour to Vietnam with Cathay Pacific will receive a free two-night trip to Cambodia including flights to Siem Reap, transfers, four-star breakfast accommodation and a full day tour of Angkor Watt.

Guests who book a tour to China, Burma or Japan will receive a free two-night trip to the city of Hong Kong including flights, transfers, four-star breakfast accommodation and a half-day Hong Kong Island tour.

The offer is valid on selected dates for both fully inclusive and private tours. Terms and conditions apply. For further information or to book visit wendywutours.co.uk/2for1

G Adventures introduces selection of new Active options

CULTURAL TREKKING in Bhutan, a first-of-its-kind multisport trip in Japan, cycling through rice fields in China and rafting and cycling in Patagonia are all new experiences in store for travellers with the launch of G Adventures' 2016 Active brochure.

The small group adventure operator reports that it has also experienced an increase in demand for the Lares Trek as an alternative option to the Inca Trail in Peru, and is now offering the Lares Trek on all of its trips taking travellers to Machu Picchu.

Each new Active trip includes a mixture of different activities and often uses camping as its main accommodation option to get travellers up close to nature.

New trips for 2016 include an 11-day Bhutan Trekking option which costs from £2,199 per person; a 13-day Japan Hike, Bike & Kayak adventure, where travellers hike along the UNESCO-listed Kumano Kodo pilgrimage route where Kyoto's ancient emperors once prayed to deities in the trees and rocks, from £2,999; and a 12-day Cycle China itinerary, which includes five days of cycling through the back roads and countryside of China, along with hiking and taking in the Great Wall of China, from £1,649.

For more information or to book call 0344-272 2040 or visit gadventures.co.uk

More choice for Southend Airport passengers with new coach service

PUBLIC TRANSPORT links between London Southend Airport and the capital have been extended early in the morning and late at night, thanks to a new daily National Express coach service, which compliments existing rail services.

A coach now leaves the airport each evening at 23.45 calling at Stratford Bus & Rail Station (Stop L, Great Eastern Road) and Liverpool Street Station (Bishopsgate, Stop G) before arriving at Victoria Coach Station at 01:25.

The return service in the morning leaves Victoria Coach Station at 03:15.

calling at Liverpool Street Station (Bishopsgate, Stop G) and Stratford Bus & Rail Station (Stop L, Great Eastern Road) before arriving back at London Southend Airport at 05:10, in plenty of time for early morning flight departures.

Tickets can be bought online at nationalexpress.com or at the airport terminal from the Money Corp Bureau in the arrivals area.

Prices are £10 if booked in advance online or £12 if bought in the terminal or on the bus.



London Southend Airport



PDOT outlines 2016 campaign plans

THE PHILIPPINES DEPARTMENT of Tourism (PDOT) London announced its 2016 campaign plans at a recent reception in London.

With 'Visit the Philippines Again in 2016' campaign in full swing, a number of new events and activities are set to entice travellers to visit the country's 7,107 islands.

Last year saw a significant rise in tourism arrivals from the UK, growing to 154,589 individuals. This represented a 15.65% growth rate over 2014, the highest annual growth rate experienced in more than a decade. It was also notably higher than the global growth rate of tourism to the Philippines at 10.91%.

For 'Visit the Philippines Again in 2016', there are numerous events taking place across the country including the World Street Food Congress, which takes place in Manila; the World Food Expo in August; and TBEX in October, where Manila will play host to the world's largest gathering of travel bloggers, writers and new media representatives.

Supporting these events are increases in route access to the Philippines including daily flights from Philippine Airlines by June and more airlifts to secondary Philippine gateways. There will also be an additional 5,500 deluxe rooms by International chains across Manila, Boracay and Cebu.

The tourist board has also updated its website at itsmorefuninthephilippines.co.uk, which features a range of content, imagery and special offers from travel partners.

'Best Offer Ever' spring bonus from Paul Gauguin Cruises

PAUL GAUGUIN Cruises is offering a spring bonus of \$500 per stateroom shipboard credit on any 2016 or 2017 voyage on The Gauguin in Tahiti, French Polynesia and the South Pacific when booked by April 30.

As an additional bonus, deposits have been reduced to \$250 per person.

The \$500 credit can be used for a spa treatment, to purchase a souvenir or book a shore excursion. The bonus is in addition to the line's current offer of included round-trip airfares from Los Angeles on The Gauguin itineraries. To book or for more information call 020-7399 7691 or visit pgcruises.com

NEWS BITES

- NORAD TRAVEL Group has underlined its growth intentions with the announcement that it has acquired an influential Northern Ireland independent agency. Enniskillen-based Erne Travel becomes the latest business to join the group, following the successful assimilation of Howard Travel, the West Country holiday specialists bought in January last year.
- PETSPYJAMAS, which offers dog-friendly travel options, is highlighting a selection of offers available online at petspyjamas.com. As an example, a stay at the Hare & Hounds Hotel in Gloucestershire leads in at £90 per night including breakfast.
- FLEXIBLE AUTOS is promoting excess fleet in golfing hotspots such as Spain and Portugal and has launched a new golf promotion that offers up to 10% discount with certain suppliers on all cars, plus free additional driver and a free upgrade on selected car categories from selected partners. The deal is available until April 30. See flexibleautos.com for details.
- NEILSON HAS announced that former GB tennis player Mark Petchey will be its tennis ambassador and consultant for the coming two seasons as it launches the Mark Petchey Tennis Programme. Petchey is a leading figure in the tennis community, having coached Andy Murray and appearing regularly as a commentator on Sky Sports and the BBC. For details see neilson.co.uk
- GOOGLE'S TRAVEL manager, Mark Daykin, will be dispelling myths alongside the presentation of the latest Google trends and tools at the 2016 ABTOI Annual Summit on April 14 and 15. More than 50 delegates are expected to attend the Association of British Travel Organisers to Italy's conference at Ashdown Park Hotel and Country Club in Sussex which includes 30 specialist travel organisers to Italy along with associate members and journalists.
- EMIRATES HAS extended its online check-in to 48 hours before departure, from 24 hours.





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here does time go? It's really hard to believe that next month it will be 17 years since I joined Travel Counsellors. A few weeks ago, I was delighted to accept an invitation to a special event exclusively for the company's longest serving Travel Counsellors in recognition of their loyal service.

The event was held at our Head Office in Manchester which we moved into last November from our previous long-term home in Bolton.

It was my first visit to the impressive new offices at Trafford Quays and I enjoyed the opportunity of taking a look around and meeting some of the people that work there - many of whom I've known for years, others who I'd only spoken to on the phone, and a few brand new faces!

What a contrast to the offices I visited when I joined in 1999! Back then our offices were in a small building in Atherton, just outside of Wigan with just a dozen or so staff, and now we have several hundred staff supporting us at our new Head Office in Manchester.

My journey to Manchester was something I'll remember for a long time. With all trains cancelled on the West Coast route from Euston, I had to get to Kings Cross and take an East Coast route train to Leeds and then continue on a cross country train to Manchester. My overall journey took just under 9 hours and by the time I arrived I felt like I'd been on a scenic tour of England. Heavens knows, I could have flown to Greece and back again in that time!!

We had a really interesting and enjoyable day and in the evening we were taken out for a meal at a local restaurant. It was great to spend time with "old" colleagues and there was much laughter throughout the day as we shared some funny memories of our time at Travel Counsellors.

Despite the rapid growth and the numerous improvements that have taken place over the years, it's very pleasing to see that Travel Counsellors remains the same company as the one I joined 17 years ago - one that genuinely cares and puts people at the centre of everything. Somehow it has still managed to maintain that personal touch with customers and staff alike and it really is a special company to work for. No wonder I've stayed around this long!

& loon

by EILEEN SAUNDERS of Travel Counsellors To respond to any of Eileen's comments email lauretta.wright@travelbulletin.co.uk

New flights to Boston & San Francisco from Manchester with Virgin Atlantic

VIRGIN ATLANTIC is increasing its regional presence with the introduction of two new routes from Manchester Airport, and a new codeshare agreement with Flybe.

The new routes will mean the US is more accessible from the North of England as the carrier introduces Manchester Airport's first direct flights to San Francisco, and a new service to Boston.

In an additional boost for UK holidaymakers, the airline has also confirmed a new codeshare deal with Flybe where customers will be able to book tickets on Virgin Atlantic's website to travel from one of 18 UK or European airports, and connect onto a Virgin Atlantic flight at Manchester, Glasgow or Gatwick airports.

The partnership will offer numerous benefits for customers, allowing seamless connections between Flybe and Virgin Atlantic and enabling customers to check themselves and their luggage through to their final destination.

Erik Varwijk, the airline's executive vice president of commercial, said: "In addition to our current services to Atlanta, Las Vegas, Orlando and Barbados, the new routes to San Francisco and Boston really open up America for our customers. This year marks 20 years of our first flight from Manchester and we'll continue to look for opportunities to offer our unique experience on routes where our customers are looking to fly.

Our partnership with Flybe offers us a fantastic opportunity to reach customers looking to travel longhaul from key cities throughout the UK and Europe. We look forward to offering easy connections to some of our most popular destinations including the tropical islands of Barbados and St Lucia and the US cities of Orlando and Las Vegas."

Launch of new 'Explore Beyond' trips

EXPLORE HAS launched three more 'Explore Beyond' trips. A 19-day Tashkent to Tehran overland adventure travels through Uzbekistan, Turkmenistan and Iran along lessertravelled stretches of the ancient silk route. It departs on September 24 and costs from £3,499 per person including flights; 17 nights' hotel and one night train accommodation with breakfast; transport and the services of a leader, driver and local guides.

The company's 15-day Sudan Expedition to Berenike is also new and offers a 4x4 journey across the arid desert of Sudan from Khartoum to the former gold mining city of Berenike. Trips depart in November and cost from £3,395 including flights, 13 nights' camping and one night hotel accommodation, all meals, transport, plus the services of a leader, driver and cook.

Meanwhile, a Discover Disko Bay – MV Cape Race offers 11 days on a small 12 berth converted fishing vessel exploring the wilderness of the Arctic. Guests have the opportunity to spot narwhals, beluga, minke and humpback whales from the ship, cruise through the rarely visited Uummannag Fjord and meet the small Inuit community of Niagornat, home to 59 residents. It departs in September and costs from £5,555 including seven nights' boat and three nights' hotel accommodation on a bed-andbreakfast basis, most meals and the services of a crew and naturalists.

For details visit explore.co.uk or call 01252-884723.

agent bulletin



DUBAI DREAM...A group of eight cruise agents were recently whisked away for a fam to Dubai. The trip was co-hosted by Dubai Tourism, RCCL and Emirates, and accommodation was provided by Atlantis The Palm. Highlights of the itinerary included At The Top, a desert safari and downtown attractions, visiting the Dubai Cruise Terminal and the Splendour of the Seas. Pictured are, from the left (back row): Rebecca Rimmer, Cruise 118; Jill Rafferty, Thomas Cook; Vicky Billing, RCCL; Evelin Vegi, Jetline Cruise; Martin Easby, Cruise Specialist; and Nicole Russell, Cooperative Travel; with (front row) Danielle Martin, Cruise Expert; Sangita Makwana, Dubai Tourism; Helen Lovegrove, TUI; Natalie Clarke—Roberts, Cruise Club UK; and Lauren Camilleri, Emirates.

Agent competition

Bourne Leisure is offering agents the chance to win a selection of prizes as well as the chance to have an in-store party of their own to celebrate Brainz' Birthday this month. The operator is running an online competition from April 18–24 on its Facebook group – Brainz Agent Hub - where birthday treats will be up for grabs every day. Agents need to answer the themed training questions posted in the group to be entered into a draw to win the prize of the day. For details see bourneexpert.co.uk/bookings

Booking incentives

- QANTAS HAS launched 'The Great Qantas Giveaway' where, for a limited time, agents who make an eligible Qantas booking before May 31 will be entered into a draw for a chance to win one of the following prizes: a pair of return Business Class tickets from Heathrow to Sydney or Melbourne, £1,000 worth of Qantas flight vouchers, £500 Love2Shop vouchers, £100 Love2Shop vouchers or Qantas Business Class pyjamas. Eligible bookings must be made and ticketed by May 31 and contain a minimum of two Qantas operated international sectors, depart from the UK and be issued on (081) paper. Any eligible bookings with departures this month or next will be given three entries into the draw. To be entered, agents should email the passenger name record (PNR) from qualifying booking to gantasincentiveuk@gantas.com.au. For details see gantas.co.uk/agents
- KEYONNA BEACH Hotel, set on a secluded long white beach, located on Johnson's Point in Antigua, is offering a new incentive for all bookings. Agents booking exclusively through Kuoni UK by April 30 will receive a £25 Amazon voucher for each seven-night booking made for travel this year. The offer is cumulative (i.e. book 14 nights and receive a £50 voucher). For details email info@sunrisemarketing.co.uk call 0845-519 6766.



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Celebrity announces 'Ben Fogle's Great Adventures' Abu Dhabi excursion

CELEBRITY CRUISES has announced that adventurer and TV personality, Ben Fogle, has extended his programme of Great Adventure shore excursions to Abu Dhabi.

For the first time, the line will be sailing from Abu Dhabi this year, with Celebrity Constellation home porting in the destination for its 2016/17 season. Fogle's latest excursion, available for all guests onboard when calling into Abu Dhabi, will include a 4x4 Jeep experience, a camel ride across the desert and sandboarding on the dunes, before enjoying traditional local cuisine under the stars.

The new shore excursion complements the line's range of adventurous and immersive in-destination experiences curated by Ben Fogle which includes rafting in Rome, hiking in Montenegro, mountain biking in Malaga and a speedboat adventure in Helsinki Archipelago.

A choice of sailings from nine to 15 nights are available, featuring overnights in a range of destinations such as Dubai and Oman that will offer quests the opportunity to make the most of the winter sun. Fogle's newest excursion costs US\$349 per person and can be booked online in advance of the sailing. For further information visit celebritycruises.co.uk/benfogle

New wedding venue & events space opens in June in Tunbridge Wells

ONE WARWICK Park, a 39-room hotel, will open in Tunbridge Wells' historic Pantiles district this June providing a new possibility for event organisers. The property will offer stylish and contemporary interior design, intuitive technology, as well as a carefully curated experience in each of its rooms, suites and entertainment spaces.

The hotel will inhabit a creatively reimagined brew house and schoolhouse, where a feature gallery space will link the two buildings and showcase a shifting canvas of works by local, national and international artists.

In addition, a private dining area and a selection of meeting and events spaces will offer flexibility for celebrations or company gatherings for up to 180 people.

The Old School House, the main function room, is ideal for a wedding or celebration of up to 180 people; the 140sg.m space is licensed for weddings and hire and includes a prefunction bar area and alfresco terrace. A double height atrium will be at the heart of the hotel featuring bespoke lighting and offering flexible space for entertainment, celebration and private dining experiences that cater for up to 20 people.

Meanwhile, the Townhouse Boardroom will accommodate up to eight for small meetings, with selfcontained catering provisions, and will provide Wi-Fi and interactive smart TVs, as well as an appointed event host.



There will be four additional locations to dine and have a drink throughout the day, and parties will have the option to hire the whole property with access to all 39 guestrooms. Separately, double rooms are priced at £99 per night. For details see onewarwickpark.co.uk or email info@onewarwickpark.co.uk



Cosmos Tours' 'Cruise and Stay' programme expanded for 2016/17

COSMOS TOURS & Cruises has broadened its Cruise and Stay programme with an expanded range of cruises packaged with tours or city stays for departure in 2016/17.

Michael Vinales, the company's director of product, commercial & sales, said: "We want to be a 'one stop shop' for agents providing them with the best choice of ocean cruise and stay options with tours or city stays, flights and transfers all included.

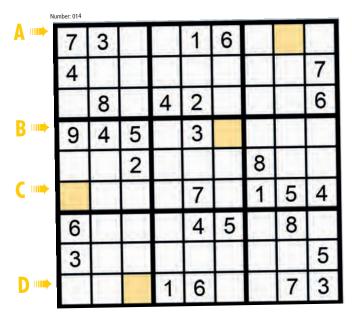
By offering an enhanced cruise holiday experience and adding little differences like private transfers we hope to help agents secure high revenue business. Working with our offices worldwide and leading ocean cruise lines, we have broadened the cruise and stay product range to grow our share of the ocean cruise market."

Agents making bookings before April 12 can offer customers discounts of £100 per couple plus a free home pick-up service with additional value added offers available with individual cruise lines.

As an example of prices, a new 19-day 'Panama Canal Coast to Coast Cruise' on MS Veendam with Holland America Line costs from £2,649 per person, based on a November 4 departure and includes hotel stays in San Diego and Fort Lauderdale. Cruise highlights include Puerto Vallarta, Huatalco, Puerto Quetzal, Puerto Caldera, Panama Canal, Cartagena and Half Moon Cay.

Su Doku

Win a £50 M&S voucher in the travelbulletin Su Doku prize puzzle



Fill in all the squares in the grid so that each row, column and each of the 3×3 squares contains the digits 1-9.

Once you have completed the puzzle, simply identify the numbers that relate to the letters, A, B, C and D then e-mail the solution, with your name, company name, and full postal address plus phone and ABTA number if applicable to:

competition@travelbulletin.co.uk

Closing date for entries is Thursday, April 14th. Solution and new puzzle will appear next week.

The winner for 25th March is Sandra Tuck, Chandelle Travel in Old Basing.

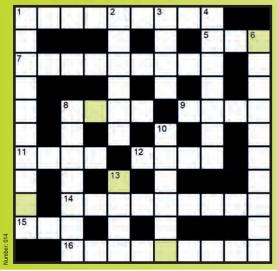
March 25 Solution: A=2 B=8 C=5 D=4

Where Am I?



King Louis XIV did a nice job transforming this former hunting lodge into one of the most beautiful achievements of 18th-century French art. His court and government were moved to the site in 1682 and the site achieved UNESCO status 30 years ago.

Crossword



Fill in the crossword to reveal the mystery location highlighted by the green squares.

Across

- 1. Cruise and Maritime Voyages ship, sounds like an explorer (5,4)
- 5. Australian state, initially (3)
- 7. German city (9)
- 8. Comedienne, ___ French (4)
- 9. Mountain range in Russia (4)
- 11. Part of a dollar (4)
- 12. Flows through Tuscany (4)
- 14. Henry V's most famous battle victory (9)
- 15. Florence International airport code (3)
- 16. Capital of St Vincent and the Grenadines (9)

Down

- 1. Cooking competition back again on BBC1 (10)
- 2. Capital of Canada (6)
- 3. One of the Gulf states (4)
- 4. 2 Down is located in this province (7)
- 6. Antipodean city, named for a famous Duke (10)
- 8. Scandinavian country (7)
- 10. Iconic buildings on Liverpool's waterfront,
 The Three ____ (6)
- 13. One of the Big Five found on safari (4)

For the solution to the Crossword and Where Am I?, please see page 28

Industry Insight



Andy Stark, managing director of The Global Travel Group, encourages agents to experiment with new ways of working to improve their business...

t's amazing the effect that longer evenings and blue skies can have on us all. The clocks went forward a couple of weeks ago, the trees are beginning to show signs of life and I've even enjoyed a pint in my local beer garden on a sunny Saturday afternoon, albeit still wearing a coat and scarf. With a renewed spring in our step (pardon the pun), it's a great opportunity to start afresh.

Scotland's premier travel trade event Royal Highland Centre, Edinburgh 20 -21 April 2016 Your chance to meet over 250 Scottish tourism suppliers from hotels, visitor attractions and activities to create the perfect trip for your clients' needs. Register FREE at <u>visitscotlandexpo.com</u> For more information, ideas, contacts and suggested itineraries go to visitscotlandtraveltrade.com or email us at traveltrade@visitscotland.com Scotland Alba



Here at Global HQ we have lots in the pipeline. Our annual conference, taking place in Dubai, in May, is just around the corner and we're busy confirming the final line up of speakers, details of the networking sessions and of course the all-important entertainment. We're also working on our partner training days and forthcoming VIP trip and are looking forward to updating you all over the next few weeks as the summer season hots up.

Of course, we're not the only ones working hard to develop our offering. It's great to see agents up and down the country getting ready for summer and trying something new to appeal to customers planning their next big getaway.

Take Global member, Tiffany at Myriad Travel, for example. Moving to a new retail space was a big step and she has capitalised on customer feedback to deliver a new 'lounge area' which is proving a great success with customers looking for that oneto-one personal experience over a cup of tea in lovely surroundings. The team at Your Travel are also doing a great job of standing out from the crowd. Going that extra mile to offer a 24/7 concierge service has been key to their success.

And finally, we've seen a number of agents moving from home-based to retail including Travel Gate, Holidays By Design, JNT Destinations and Olive Lounge Travel. It's great to see so many branching out to new audiences and achieving great results.

These are just a handful of agents that are having great success by trying out something new. I'm sure there are plenty more of you out there doing similar things and achieving great success. So, whilst the spring clean is happening at home, we should be spring cleaning at the office too.

Perhaps you've been thinking about focusing more of your marketing attention on social media or are keen to branch out into luxury? Be sure to keep trying new things to improve your business and to continue to highlight the personalised service and the benefits of booking with an independent travel agent.



We take a look at ecotourism trends and predictions...

Did you know...?

Ecotourism in Brazil is growing by 20% each year, at a faster rate than conventional tourism, according to the World Tourism Organisation. Scientists have discovered a number of new and rare animal species in Brazil in the past year, giving rise to an increase in wildlife spotting holidays. These include a new species of titi monkey and a bird nicknamed the "gritador-do-nordeste", or "the screamer", in Pernambuco, northeastern Brazil.

Embratur, the Brazilian Tourist Board

We're noticing that visitors want to experience the destination like a local, interact with them, live with them and blend into island life. We believe the quest to experience the 'real' side of a destination – and to respectfully contribute to its tourism economy – will become increasingly important and result in the decline of demand for the all-inclusive packages. Another trend area is geo-caching – the treasure hunt experience that enables visitors to interact with the natural wonders of a destination with little environmental impact. Perhaps a geo-caching bucket list

Darrin Des Vignes, Trinidad & Tobago Tourist Board



6.6

will be a new craze.

Travel is the biggest culprit when it comes to leaving a carbon footprint on the planet. Instead of buying carbon offsets, we have used this as an opportunity to create and spread awareness by launching a 'One Traveller One Tree' programme. Every time a client travels, a tree is planted at the destination. We have undertaken to develop a forest cover on three acres of land in India over the next three years. Our current efforts have already started to restore the eco system balance in the region and we are seeing many species of birds return.

Rebecca Taylor, Globe Travel Centre

"At working ranches across North America you will often find that many generations have been active in preserving the environment, the owners working in harmony with nature. There is certainly a growing concern amongst our clients when it comes to sustainable tourism and a heightened demand for properties which can show evidence of this commitment. For example, Colorado's Zapata Working Ranch has made efforts to conserve the wild bison population, now standing at around 2,500, and at Montana's Rocking Z the owners use green technologies and fuels to irrigate and work the land."

Tony Daly, Ranch Rider

Fitness Travel.



health retreats that allow you to go green and glamorous. From all-natural spa remedies and healthy organic cuisine grown from onsite gardens, to eco-designed sustainable accommodation and educational eco-forest walks, green conscious wellness warriors can still take a trip, without the guilt trip. The top three luxury eco-friendly health resorts are SwaSwara (India), Lefay Resort (Italy) and Aro Ha Wellness Retreat in New Zealand."

Paul Joseph, co-founder of Health and

'We have seen a rise in luxury eco-friendly

experiences, especially those benefiting local people, while travelling. The growth in adventure tourism is very much linked with ecotourism; meeting local people, and experiencing different cultures and environments, is what holidaymakers are looking for. The combination, for example, of trekking through the rainforests of Borneo with accommodation in family homestays en route is a formula that works very well, and it benefits all; there's an increasing trend towards this type of holiday, in South America (Costa Rica, Amazon, Peru) as well as in Southern Africa and Nepal – all are locations where the local community has a stakehold in the experience, and work

brilliantly from the ecotourism perspective."

Jonathan Bryan, AITO Council Member, member of AITO's ST

Committee & MD of Discover Adventure Ltd.



eventbulletinchester NORTH AMERICA AGENT NETWORKING EVENING WARM WELCOME... Welcoming agents to the Chester event is Jennifer Guiver (left) from Santa Monica, CEASARS CELEBRATION...Ryan Doyle from Travel Bag was the lucky winner of a two-night stay at the new Carnaval Tower at Harrah's Las Vegas, presented by Henika Patel from Caesars Entertainment. James Read from Visit California and Kate McWilliams from THUMBS UP USA...Discovering more from USAirtours are, Alaska Tourism. from the left: Ann Jones and Sion Jones from Teithiau Menai Travel; with Jessie Manzi and Paige Lewis from USAirtours; and Kathryn Lloyd and Christine Lloyd both from Deva Travel. TEXAS HELLO HAYS...Enjoying the drinks reception are, from the left: Kathryn Davies, Bethan Lloyd, Jade Davies and Lindsay Sanderson, all from Hays Travel Wrexham. UNITED GEORGIA ON MY MIND...Kathryn Lloyd (left) from Deva Travel and Ann Jone from Teithiau Menai Travel both won portable speakers from Visit Georgia's Peter Hannaford. AGENT READY...Ready to meet and greet agents are, from the left: Henika Patel, Caesars Entertainment; Chris Murr and Jane Beeley from United Airlines; Angela Pollitt, Expedia; and Ashley Morgan from Liverpool John Lennon Airport. Travel Bulletin recently presented its North America Showcase events at the Crowne Plaza in Chester and the Mercure RACING REWARD...Pictured collecting two County Concourse enclosure tickets to Boodles Chester Cup Day at Newcastle County Hotel in Newcastle. Bringing a huge Chester Racecourse, courtesy of Sara Ellis (right) from the Massachusetts variety of tourist boards, operators, airlines and exhibitors to Office of Travel and Tourism, is Elaine the events, agents got the chance to discover all that North America Shalloe from Hays Travel has to offer, enjoy some delicious food and win some Ellesmere Port. amazing prizes...





Castell Son Claret springs in with blossom spa package

CASTELL SON Claret, a converted 18th century castle turned 38-questroom boutique hotel in Mallorca, is opening its doors to the new season with an 'Almond Blossom Indulgence' spa package.

Designed to evoke the fresh aroma of the blanket of almond blossom that covers the island during this time of year, the package includes a three-night stay with an upgrade to one of the hotel's suites, plus daily breakfast.

On arrival, quests will find a candle-lit bath in their suite infused with almond milk and flowers, and are also offered a 30-minute full body scrub and body wrap at the spa, plus an hour's massage. A specially-devised body lotion for guests to recreate their own 'Almond Blossom Indulgence' at home is also complimentary. The package costs from 499 euros per suite, per day.

The hotel is also offering a new gourmet package from 600 euros, valid until May 26, to celebrate its Zaranda restaurant being awarded with a second Michelin Star and has introduced a four-night 'Bike Mallorca' package from 425 euros for cycling enthusiasts keen to explore the island on two wheels.

Visit castellsonclaret.com for more details.

Holidaymakers caught in embarrassing situations

NEW RESEARCH by sunshine.co.uk has revealed that more than half of Brits have been unexpectedly interrupted by housekeeping staff whilst in an embarrassing situation in their hotel room during a holiday abroad. The five most common embarrassing scenarios were revealed as being caught in the bath/shower; between the bed sheets with a partner; being naked in the room; on the toilet; and watching an adult film.

Stories ranged from a man in his 40s from Birmingham who was caught by housekeeping staff dancing around in his wife's bikini and heels (something he'd allegedly been doing to make his lady laugh);

A woman in her 20s from Liverpool caught with her legs akimbo shaving her bikini line; a woman in her 30s from Cardiff who was in the midst of the 'worst hangover' she'd ever experienced and was being violently sick on the hotel bed; and a man in his 30s who was interrupted whilst giving himself a leg, chest and intimate area wax.

The survey found that 47% of the respondents taking part felt that housekeeping staff abroad 'often invade privacy' of hotel quests, whilst 33% of those who'd been caught in an embarrassing situation said that they'd actually had the 'do not disturb' sign on their door at the time (which had been ignored).

Courtyard Marriott Toronto undergoes development

COURTYARD MARRIOTT Toronto Downtown is undergoing a \$14.5million transformation. When complete in May, the hotel will offer redesigned quest rooms with a residential feel, tone-on-tone décor offering relaxation and comfort along with stylish bathrooms, new corridors, new Marriott beds, in-room safes, mini fridges, 60 TV channels and free Wi-Fi.

The redesigned meeting space will be unveiled in the first half of this year, starting with the transformed Courtyard Hall. The conference and event space accommodates up to 400 guests and there will be new, expanded meeting rooms that provide additional space for meeting and dining events for up to 200 people. For more information see marriott.com/yyzcy



Girls' Getaway package, ideal for those planning a weekend away from it all with friends, a grand reunion, retail therapy event or whole floor of five individual rooms to accommodate up to seven. Guests will be greeted with a bespoke cocktail, served in the rooms and expertly crafted by the hotel's own mixologists.
Luxurious bathrobes and slippers are provided and guests ca as the L'Occitaine Pamper Bath Experience. Prices start from £499 for a night's exclusive use of a floor including breakfast. Details at

INBrief

- MELIÁ HOTELS International has launched its first property in New York City. INNSIDE New York NoMad is within easy access of the city's iconic landmarks and attractions and offers 313 guestrooms and eight suites, a signature restaurant, outdoor garden terrace and a lobby bar. Rooms start from \$249. For details see innside.com
- BEQUIA BEACH Hotel, which is located 100 miles west of Barbados and nine miles south of the Caribbean's St.Vincent, is offering an exclusive Great Escape package this spring. It includes deluxe accommodation and breakfast for two, private transfers, a welcome drink on arrival, daily signature cocktail and non-motorised watersports. It is available between April 30 and October 1 with a minimum seven-night stay required. Prices are from £150 per room, per night based on double occupancy.
- MALTA'S FIVE-star Corinthia Palace Hotel & Spa will host Canadian 'magical realist' painter Tom Forrestall in the island's first Artist in Residence programme from April 10-25. Following the conclusion of the Artist in Residence programme, the hotel will develop curated painting holiday packages, 'The Perfect Places to Paint in Malta', based on Forrestall's experiences. Details at corinthia.com/palace



Tourist Office, offers advice on some of the more serene ways clients can discover the destination...

ustria is blessed with a topography that's conducive to exploration - atop mountains, amidst green expanses, or on lakes as clear as they come - tangibly speaking, it is this natural setting that helps create the experience.

Nature's way

Nature has the power to transform. At a time when we post and tweet and overshare on social media, engaging with nature can restore us with moments of solitude. A simple day's hike can lead us to live in such moments more fully, bringing us back to our senses and back to ourselves.

The Alps cover more than 80% of the country and remain refreshingly pristine. Even Austrian lakes and rivers boast water clean enough to drink. From the High Alps to the Pannonian Plains, through six national parks and nearly 60 nature reserves and parks, an incredibly diverse landscape nurtures a wealth of indigenous plants and wildlife.

Respect for nature is deeply rooted in Austrian culture. Fun means hitting the slopes or taking a hike, with some 49.900 miles of alpine trails and countless rural paths to choose from. Even off the trail, Austria's commitment to sustainable farming has made it a pioneer in the farm-totable movement. Around 20% of all agricultural land is used for organic farming, making Austria number one in the world - and many resorts use

ecologically responsible practices to protect Austria's natural treasures.

Alpe-Adria Trail: from the Großglockner' to the sea

Completing this impressive trail, from Austria's highest peak to the Adriatic Sea, under your own steam is a nice idea. But even if you don't hike all 750km of the Alpe-Adria Trail, for understandable reasons, but just one of the 43 attractive stages, it is absolutely worthwhile. The region where Carinthia, Slovenia and the Italian province of Friuli-Venezia Giulia meet is extraordinarily beautiful. From the Großglockner's eternal ice, the trail passes turbulent rivers and glistening lakes, impressive gorges and blossoming alpine meadows. Enjoyment is also key where hiking is concerned - most of the trail is not at high altitude and there are few big climbs. Life is made even easier because you can arrange for your luggage to be transported to your destination for the day.

Bregenzerwald: back to nature

In this region known for artisanal goods and innovative design, nature weaves a vibrant tapestry through the cultural landscape.

These cultural treasures can be explored along 12 walking routes that wind through 13 villages. The routes vary from one-and-a-half to four hours round trip. Hikers can amble at their own pace, invigorated by the fresh

country air, as they pass through woods that open up to fields near shingle-roofed farmhouses, before church spires and contemporary buildings come into view. Architect-led tours are an added draw for design enthusiasts, while others may prefer a stop at the family-owned Metzler's Dairy, an open-farm project in Egg, where the artistry of cheese-making takes guests from goat house to dairy and herb garden to the huge wheels of cultured curd on display.

Hohe Tauern National Park: nature above the tree line

Austria's largest national park and nature reserve features the majestic Grossglockner, which towers at 3,798m over the Tauern range.

Throughout the park, hikers of all levels can enjoy any of 30 different well-marked routes where peaceful and scenic trails sometimes open up to roaring waterfalls. Several mountain huts offer a spot of rest, where hikers can enjoy a midday snack or dinner and an overnight stay.

Hohe Tauern is a national treasure. where centuries-old conservation efforts have preserved cultural sites dating back to the Middle Ages and ancient Roman times. On informative day treks, park rangers teach hikers about these sites and offer tips on how to identify rare alpine flowers and herbs, as well as where to spot wildlife like the shy marmot or mighty lammergeier (bearded vulture).

Diamond Rail Holidays showcases Austria's 'Great Little Trains' itinerary

DIAMOND RAIL Holidays still has summer availability on its eight-day 'Great Little Trains of Austria' trip.

Based in Kurfstein, the pearl of the Austrian Tirol, the tour features four historic railway journeys including a panoramic trip through the Salzach Valley on the Pinzgau Train, considered the most attractive narrow gauge railway in Austria; the Schafbergbahn Railway, a historic steam train which travels to the summit of Mount Schafberg; the Zillertalbahn Railway, which offers views of mountain pastures and forests; and the Achenseebahn Railway.

The itinerary also offers two cruises on Lake Achensee and Lake Wolfgangsee, in addition to free time in the resort of Kurfstein.

The trip costs from £999 per person, based on two sharing, and includes many meals, Eurostar travel,



transfers, accommodation, excursions and the services of a tour manager.

For more information visit diamondrailholidays.co.uk or call 0844-544 7581.

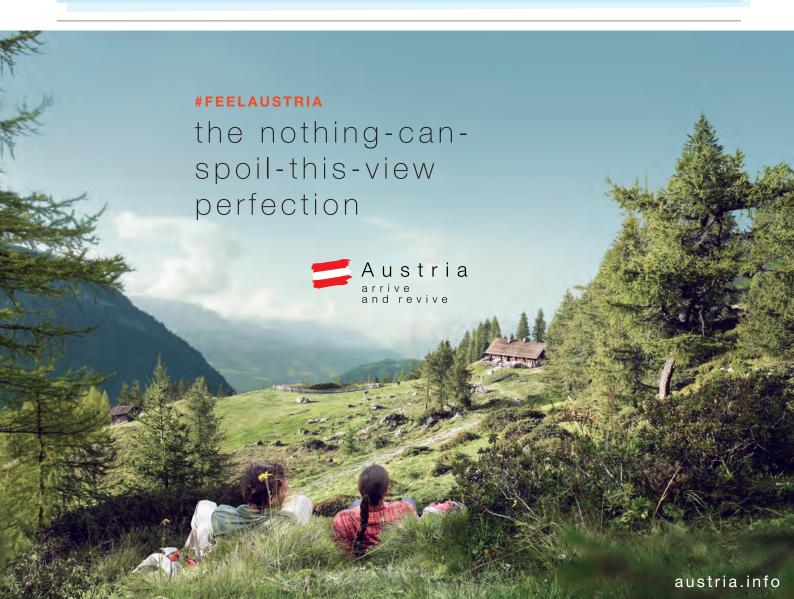
SuperBreak offers four nights for the price of three in Vienna

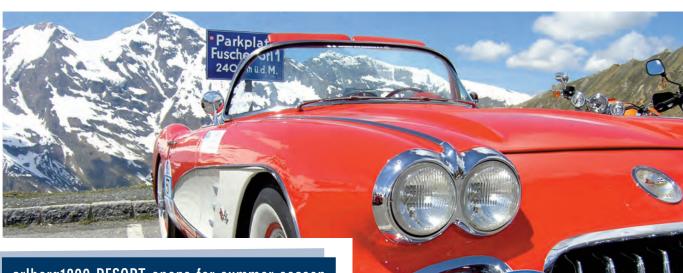
SUPERBREAK IS offering four nights for the price of three at the four-star K&K Palais Hotel in Vienna.

Ideal for short break customers, the offer runs throughout July and can be combined with flights to make a complete package. In addition, Vienna is the operator's destination of the month for April and any bookings for a stay of two nights or more throughout the month will receive a 'Vienna Top Ten Travel Guide and Map'.

A historical Viennese city palace from the times of Emperor Franz Josef, the hotel embraces history with an exterior of imperial architecture and is located in the heart of Vienna, surrounded by the city's tourist attractions, theatres and popular shopping boulevards, with St. Stephen's Cathedral a few minutes away on foot.

Prices for a four-night break using the offer in July are from £215.50 per person on a bed-and-breakfast basis. For more information visit superbreak.com/agents or call 01904-436000.





arlberg1800 RESORT opens for summer season

THE ARLBERG1800 RESORT, located in the Arlberg region near St. Christoph, is to open for its first summer season having operated as a hotel since 1955.

One of the most popular activities in St Christoph during the summer months is hiking, with more than 200km of sign posted and marked trails suitable for all levels of fitness and ability. The region also offers two large climbing parks and attracts both mountain and road cyclists with dedicated signposted cycle trails.

Guests looking to relax can try the newly introduced yoga classes at St. Anton, before heading to the hotel spa which features a swimming pool, traditional Finnish sauna and a menu of treatments.

The first summer season for the resort will also offer guests a programme of classical music and art installations, with stays starting from £175 per night based on two sharing a double room.

For further information visit arlberg1800RESORT.at

Jet2CityBreaks adds Vienna as new destination from Edinburgh

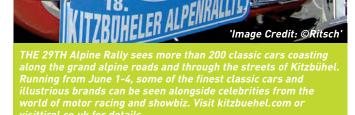
JET2CITYBREAKS HAS added Vienna as a new destination offering from Edinburgh Airport.

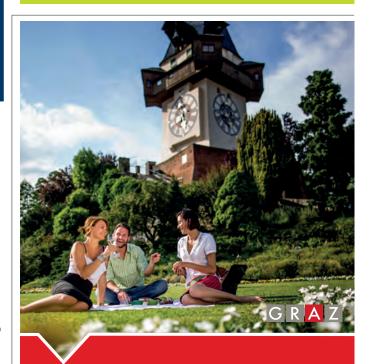
The first flight will take off on April 29 with twice-weekly flights to give customers the flexibility of going for a long weekend or escaping for a seven-night break.

Alan Cross, the company's general manager of trade sales, said: "We are thrilled to launch our new city break destination of Vienna, offering the only direct route to the Austrian capital from Edinburgh. Vienna is a truly exciting destination, famous for its imperial sights, coffee houses, cosy taverns and the very special Viennese charm. A visit to the famous Spanish Riding School is a must and, for lovers of art, the Leopold Museum hosts some of the most important works by the founder of the Vienna Secession movement. Gustav Klimt.

"The new packages give our customers even more choice when planning their cultural city breaks and we're confident that they'll fall in love with this spectacular city, whatever season they choose to visit."

A three-night room-only stay at the three-star Hotel Donauwalzer, departing from Edinburgh on June 17, costs from £229 per person based on two sharing. For further information call 0800-408 5587 or visit tradesite.jet2holidays.com





» GRAZ – AUSTRIA'S SOUTHERN BEAUTY «

Austria's second largest city boasts more than 900 years of vibrant history, delightfully topped with its sundrenched, mediterranean flair. Graz connaisseurs love this city for its beauty, charm and for its warmth and joie de vivre. For its culinary skills it is a foodies' paradise.

www.visitgraz.com #visitgraz

Great Rail Journeys composes new musical heritage tour

GUESTS CAN experience the musical history of Austria and Germany with Great Rail Journeys' new 'The Musical Heritage of Austria & Germany 2016' tour.

From Salzburg and melodies of Mozart, to grand Vienna and a performance of Strauss, to Leipzig, with the St Thomas boys' choir and the legacy of Bach, the operator explores some of Europe's most musical cities on this music-themed holiday.

Highlights of the tour include a Mozart concert by the Amadeus Consort over dinner in the Baroque Hall of St Peter Stiftskeller, a guided tour of Vienna, visits to Wartburg Castle and the Bachhaus, a motet by the St Thomas boys' choir, a Mozart and Strauss concert in the Kursalon and guided tours of Salzburg and Leipzig.

Ten days is priced from £1,975 per person with three departures between June and September including First Class rail and coach travel with Standard Premier Class on Eurostar journeys and a light meal and drinks; nine nights' hotel accommodation with breakfast; five dinners, including dinner with a private Mozart concert at St Peter Stiftskeller and a farewell dinner at Auerbachs Keller.

Visit greatrail.com or call 0800-240 4470 for more information.



UCI, the International Cycling Association, has chosen Innsbruck and other stations in Tyrol to host the 2018 Road World Championships. In September 2018, riders from across the world will compete in a total of 12 races for the title of world champion. The highlight will be the elite race, for which a course with an altitude gain of 5,000m has already been planned. See innsbruck.info for details.





LOCATED ON the west coast of Saint Lucia, Capella Marigot Bay Resort and Marina has launched a new family programme offering complimentary activities for kids during school holidays plus four hours' free babysitting per week available year-round. Two new complimentary family activities are also offered for one-bed suite or higher category room bookings. They include 'Insiders View of Marigot Bay and Capella Marina' to learn about Marigot Bay and yachting in Saint Lucia and 'Marigot Bay Ridge Climb', where guests can discover the secrets of the rainforest on a scenic climb up the Marigot Bay Ridge. See capellamarigotbay.com for details.

Earn double cash rewards with Atlantis Paradise bookings

ATLANTIS PARADISE Island Resort and the Nassau Paradise Island Promotions Board (NPIPB) are giving agents the chance to earn double cash rewards, with up to £40 available per booking.

Agents can earn £10 per booking for Atlantis Beach, Coral and Royal Tower hotel stays, £10 per booking for Reef Hotel stays and £20 per booking for stays at the Cove Hotel. In addition, the NPIPB is offering all agents an additional £20 reward for every booking made to the destination.

Currently the resort has a Spring Sale offer of 20% off room-only rates across all five resort hotels via all UK tour operators when booked by April 29, for stays until October 29. In addition, all bookings of three nights or more receive an Atlantis Wine & Dine Pass offering \$150 worth of complimentary food and beverage inclusions per room.

To start earning, agents need to make a booking with a minimum four-night stay and register it at atlantisbahamasrewards.com

The resort has also introduced new restaurants and revamped several of its dining and bar experiences. New for 2016 is 77° West at The Cove, offering guests South American-inspired cuisine with a Bahamian twist; Poseidon's Table at Atlantis, which encompasses buffet-style dining and made-to-order food stations; plus the newly refurbished Plato's Lounge at the heart of the Royal Towers.

The Cove is also undergoing an \$8million soft furnishing renovation on all suites within the resort which is expected to be completed next month.

For more information visit atlantisbahamas.com

New Cuba cruise from Anatolian Sky Holidays for £2,249

ANATOLIAN SKY Holidays' new Boutique Cruise brochure for 2016 includes a number of new itineraries, including a seven-night Cuba Discovery option.

Guests can enjoy two nights in Havana and explore the vibrant city with a choice of optional excursions which include visits to the UNESCO World Heritage site of Old Havana, the Pinar Del Rio province and the scenic Valley of Vinales.

Travelling on MS Panorama II, the cruise offers the opportunity to stop at

Guanahacabibes National Park to meet with the naturalists and locals; join a guided snorkelling trip to Cayo Largo's coral reefs; visit Casilda, a preserved Spanish colonial city; and explore Playa Giron, more commonly known as Bay of Pigs.

Prices lead in at £2,249 per person based on two sharing an en suite cabin on a full-board basis, including flights and transfers.

For more information visit anatoliansky.co.uk or call 0844-273 3585.

New 'Hidden Treasures' tour available at Tamarind

TAMARIND, BY Elegant Hotels, has launched a new bespoke tour that gives guests the chance to explore the 'hidden treasures' of Barbados.

Escorted by a local quide, it travels across all four corners of the island to uncover the history of Barbados, stopping at key landmarks and off-thebeaten-track attractions. Some of the stops include the UNESCO Barbados' Historic Garrison, Bottom Bay, the Gothic structure of St. John's Parish Church and Codrington College the oldest Anglican theological college in the western hemisphere.

Tours run weekly on Tuesdays and cost £42 per person including travel, bottled water, fruit punch and snacks.

Visit eleganthotels.com or call 0800-917 3534 for more information.

caribbean

Mount Cinnamon Resort treats guests to new chocolate festival package in May

THE GRENADA Chocolate Festival is returning from May 13-22 and, to coincide with the event, Mount Cinnamon Resort and Beach Club is offering a Chocolate Festival package which includes chocolate cooking lessons and chocolate facials amongst other treats.

Visitors to the festival can discover the roots of the world's favourite sweet treat, meet local farmers, tour cocoa farms, pick cocoa pods and prepare them for processing using traditional methods, with plenty of opportunities to sample the local produce including locally-brewed chocolate beer and rums, chocolate cocktails, local cocoa tea and chocolate-inspired meals. Visitors can also learn the tricks of the trade with local Grenadian artisans and try their hand at making their own chocolates, learning how to temper, mould and make truffles.

The package costs from £2,155 per person and includes seven nights in a one-bedroom sea-facing suite on a bed-and-breakfast basis, flights with Virgin Atlantic from Gatwick, private transfers in Grenada, chocolate treats in the room on arrival, a 30-minute chocolate facial for two, a chocolate dessert cooking demonstration and full access to the resort's beach club, watersports, tennis and fitness facilities, based on two adults sharing.

Visit itcluxurytravel.co.uk, mountcinnamongrenadahotel.com and grenadachocolatefestival.com for more information.

New property developments add more than 700 rooms across Saint Lucia

RECENT PROPERTY developments on the island of Saint Lucia have led to more than 700 rooms being added to the destination.

Rex Resorts reopened the 110-room Papillon Hotel this February following extensive renovations as an all-inclusive four-star property, located adjacent to the St. Lucian and Royal by the hotelier on Reduit Beach near Rodney Bay.

Also set to open this year, the Harbor Club on the Rodney Bay Marina will feature 115 four-star rooms with a number of amenities that include two restaurants, lounges, a full-service spa, gym, pool recreational concept and 4,000sq.ft of meeting and conference space.

For late 2016, Royalton Luxury Resorts will add to its expanding portfolio of holiday experiences with the upscale Royalton Saint Lucia near Cap Estate.

The resort will feature 361 rooms, eight restaurants, six bars, a spa, onsite splash park, conference space and an exclusive 94-suite, adult-only hotel within a resort called Hideaway.

Meanwhile, the destination saw six record-breaking months in 2015 - January, February, March, April, June and October - with a total of nearly 345,000 visitors for the year and an overall increase in stay-over arrivals of 2%, following a 6% rise in arrivals in 2014.

ESCAPE FROM THE EVERYDAY

On Crane Beach, one of the "Top Ten Beaches in the World"

- Luxurious, Ultra-Spacious Suites
 5 Outdoor Pools
- ullet 5 Restaurants ullet The Crane Village for Duty-Free Shopping
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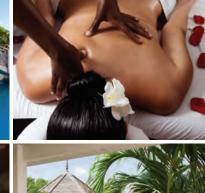














caribbean



WITH ITS diverse marine life which make for some premium diving and snorkelling, combined with an arid landscape that attracts a variety of reptiles and the many offshore cays and wetlands populated by abundant birdlife, Anguilla is highlighting its broad wildlife offering. Carolyn Brown, UK director for the Anguilla Tourist Board, said: "Anguilla is known for its perfect beaches and luxury resorts but its hidden treasures can be found beneath the water's surface. The crystal clear warm waters offer a vast array of reefs and marine life, completely unspoilt due to the country's years of commitment to responsible tourism." Visit ivisitanguilla com

INBrief

- CLUB MED has introduced a unique activity at its Punta Cana Resort and Punta Cana Zen Oasis. In collaboration with Cirque du Soleil, guests can now learn circus art. Departing from Heathrow on April 30 to the Dominican Republic's Punta Cana property, an all-inclusive, seven-night holiday costs £1,649 per adult and £1,039 per child, with children under six staying free.
- THE CRANE RESORT in Barbados is launching a new 'Calypso Kids Club' in August. The club caters to hotel guests aged four to 12 and teaches them about Barbados, its music, food and local wildlife. Visit thecrane.com
- CAP MAISON in St Lucia has launched private cooking classes for couples. Classes start at approximately £105 per couple. Visit capmaison.com
- PARADISE BEACH Nevis on St. Kitts and Nevis is offering seven nights for the price of five across its three- and four-bedroom villas for stays between May 1 and August 31, when booked by August 23. Visit paradisebeachnevis.com



Teel, free, it's included

Dive into the extraordinary Jamaican culture and discover hidden waterfalls and breathtaking views. Surrounded by several idyllic rainforest beaches, Grand Palladium Jamaica Resort & Spa is the perfect holiday destination for both families and couples. Enjoy authentic Jamaican cuisine, comfort and a wide range of activities for all tastes.













Classic Collection presents new hotel product and highlights destination's gateway appeal

GIBRALTAR HAS been proving a versatile destination according to Classic Collection Holidays. The operator has added a new, unique hotel product in the destination and has also noted that the British outpost is not only a holiday destination in its own right but also demonstrated its versatility as a gateway to the beaches, golf courses and resorts of southern Spain.

Sunborn Gibraltar, a five-star yacht hotel, has given the destination a new lease of life, and sales for the Sussexbased operator have been ahead of expectations. The hotel, which is moored in the British outpost's Ocean Village, offers stylish rooms and suites, a choice of bars, a panoramic top-floor dining

restaurant, fitness centre, plunge pool and a full concierge service. Three-night bed-and-breakfast prices start from £599 per person in May.

The operator has also noted that its customers are making the most of their holidays by combining a stay in Gibraltar with one of its properties in Marbella, Estepona, Benalmadena, Mijas or Nerja.

The company is offering three nights in Gibraltar on Sunborn Gibraltar and six nights in Marbella at the Vincci Seleccion Estrella de Mar Hotel from £1,194 per person, including flights and private

Call 0800-008 7288 or visit classiccollection.co.uk to book or for more information.

Kirker promotes Gibraltar tours in short breaks programme

INTRODUCED LAST year, Gibraltar is still a relatively new destination for Kirker Holidays and is one that now features as a part of the operator's short breaks programme.

All short breaks to Gibraltar include a 90-minute private walking tour for clients in the company of a local guide, during which they'll discover more about the destination's colourful past and the legacies left by Moorish, Spanish and British rule. The tour starts at Casemates Square, formerly known as Picket Square, which was used by the forces for everything from military parades to public executions, before following a route that takes visitors to Irish Town and passes the cathedral, the convent, John Mackintosh Square and the Courts of Justice.

Prices lead in at £438 per person based on two sharing and including flights from London (regional departures are also available), private transfers, breakfast accommodation, a 90-minute private walking tour and the services of the operator's concierge.

Alternatively, quests can stay at the five-star superior Sunborn Yacht Hotel, a 142m luxury cruise liner and Gibraltar's only five-star hotel, from £698 per person.

The operator has also noted that Gibraltar is increasingly becoming a starting point for a multi-centre holiday, with quests travelling on to Andalucia, and can tailor-make itineraries for agents with clients wishing to do this. For more information or to book call 020-7593 2283 or visit kirkerholidays.com

Monarch launches new route from Gatwick

MONARCH IS to introduce a new route from Gatwick to Gibraltar from May 1.

It means that a total of 17 flights to Gibraltar per week across four departure points in the UK will be available, increasing the accessibility of the destination for short breaks and for longer stays.

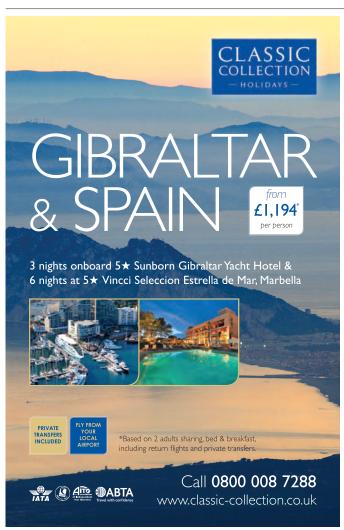
The Rock Gibraltar is available from £689 per person based on two adults sharing a double room on a bed-andbreakfast basis, staying for seven nights and departing on October 16 from the new route out of Gatwick.

The hotel, which is situated on the foothill of Gibraltar's famous rock, offers panoramic views of the bay and Straits of Gibraltar.

Summer Nights 2016' is a varied programme that focuses on activities and entertainment for the whole family and an event that runs on the island from July 9 to August 13. Visitors can expect nights filled with music, dance, singing and fun for younger members including jumping castles, face painting and more. The event takes place every Thursday and Saturday throughout July and August.

To experience the event, the operator is highlighting a stay in the O'Callaghan Eliott Hotel on a bed-andbreakfast basis from £715 per person, based on two adults and one child sharing a twin room. The price includes a seven-night stay based on a July 7 departure from Birmingham.





SuperBreak promotes attractions & tours for agents to package up

SUPERBREAK IS promoting its 16 attractions and tours that can be packaged up by agents with short break to Gibraltar.

A key destination for the operator, the tours aim to ensure visitors who are staying for a few days on the Rock get the chance to see as much as possible whilst there. All tours are pre-bookable, ensuring agents can earn extra commission as part of a short break package.

Chris Hagan, the company's head of overseas, said: "With a wealth of historical and natural attractions Gibraltar is the perfect spot for a short break in the sun. No matter if it is a cable car to the top of the Rock where you can view three countries and two continents, or making friends with the dolphins in the bay, there is something for everyone.

"It's also a great base from which to explore Andalucía, just across the frontier. Pre-booking these excursions is a great way to maximise booking values.'

As an example of one of the available tours, a 'Cable Car to the Top of the Rock' is available for £12.85 per person. The six-minute journey brings visitors to the Top Station of the Cable Car where it is likely they will met by the local residents, the Barbary Apes. Included in the ticket is a personal Multimedia handheld audio visual guide providing guests with an insight into the Rock's interesting history.

For £25 per person, visitors can also discover Gibraltar's resident dolphins and see and hear them in their natural habitat.

Other tours include The Original Rock Tour and WWII tunnels; tea and scones at the Rock Hotel; Taste of Africa day trip; Macaque Experience; Tangier Day Trip; Jerez Excursion; Ronda Excursion and Marbella & Puerto Banus. For further information visit superbreak.com/agents or call 01904-436000.



NEW TO Hoseasons' Bouja Luxury Boutique Breaks Collection for 2016, The Manor Resort Pods in Lincolnshire provides a rural retreat for couples looking to get back to nature. Set in 116-acres of parkland, as well as on the rolling hills of The Lincolnshire Wolds, each pod comes complete with a double bedroom, wet room with shower and fire pit, with some also featuring an outdoor hot tub. A three-night break for two costs from £225 or £525 for a week. Visit hoseasons.co.uk or call 0345-498 6130 to book.

Haven partners with Guinness World Records

HAVEN HAS announced that it is partnering with Guinness World Records in a one-year deal which will see the holiday company incorporate live record breaking into its entertainment offering across all sites.

Guinness World Records Live! will host a 15-minute 'takeover' during the 'Go Live' show over a ten-week peak season. Visitors will have the opportunity to attempt and potentially break a variety of records, such as most passes of a beach ball in 30 seconds and the fastest time to pack a suitcase.

The show will be touring 11 parks over 14 days during July and August and will feature an official Guinness World Records title attempt every hour, starring a Guinness World Records title holder who will also hold record-breaking workshops.

Paul O'Neill, VP of creative for Guinness World Records, said: "Our Guinness World Records Live! events have a huge appeal for family audiences and we're delighted to be partnering with Haven. The challenges we'll be bringing to the parks are easily accessible and fun. There's real potential for guests to become a Guinness World Records title holder while they're on holiday."

Erman Housein, sales and marketing manager for Bourne Leisure, said: "It's an honour to be working with such an iconic brand and one that is ingrained in the minds of many from their childhood. We are always looking for new and exciting activities for our guests to try and you can't get much better than the opportunity to become a Guinness World Records title holder!"

Prices for a four-night break start at £499 based on a family of up to six sharing a standard two-bedroom caravan at selected parks, departing on August 1. For further information visit bourneleisuresales.co.uk or call 0333-202 5224.

Away Resorts expands events and activities programme

IN RESPONSE to increasing demand for 'on park' events and activities, Away Resorts has expanded its programme across its five holiday parks in the UK.

A Summer Stage School, led by tutors from the Pauline Quirke Academy of Performing Arts, will operate at Mill Rythe Holiday Village, Hayling Island and Whitecliff Bay Holiday Park on the Isle of Wight during the six weeks of summer school holidays.

The school, which is available to youngsters (aged eight to 17) staying at the parks with their families, includes classes in acting, singing and dancing.

Meanwhile, with music festivals becoming more popular, the resorts at Tattershall

Lakes Country Park, Lincolnshire and Whitecliff Bay, will run 'Rock the Lakes' and 'Rock the Bay' weekends on certain weekends in June and July. The events will feature groups from the respective parks' local areas, as well as visiting acts from around the country.

At Tattershall, Whitecliff, Mill Rythe, Barmouth Bay (Wales) and the recently acquired Mersea Island in Essex, cream pie fights will be organised over the August Bank Holiday, while as part of its 'My Active' programme, the company has introduced new activities including land-zorbing and snorkeling.

For further details visit awayresorts.co.uk

Dream Lodge Group unveils two new holiday parks

FOR AUGUST 2016, the Dream Lodge Group has announced the launch of two new lodge parks - Fornham Park and The Sanctuary.

Fornham Park is located in the Suffolk countryside on the doorstep of Thetford Forest. With more than 30 miles of nature walks and cycling trails, the park also benefits from links to the neighbouring cities of Norwich and Cambridge. The estate consists of parkland and managed woodlands, as well as lakes and recently renovated coach house dwellings, some listed.

The second new development, The Sanctuary, is located on the boundary of the Chilterns Area of Natural Beauty in the county of Berkshire.

Conveniently situated close to the borders of Berkshire, Oxfordshire and Buckinghamshire, those escaping the bustle of London can find themselves at the park gates in 40 minutes from central London along the M4. Oxford is also close-by – a 20-minute drive away.

Both parks will exclusively offer the company's top lodges from their Signature and Autograph ranges, and are available for bookings from August 1.

Eurocamp highlights baby & toddler-friendly holidays across Europe

WITH MORE than 180 parks across Europe, including Little Eurocamper Paradise Parcs, Eurocamp is showcasing its range of baby and toddler holidays plus services that provide everything parents need for the perfect break.

Toddler-friendly accommodation, including safety gates, plug covers, black-out blinds and night lights, are available at a wide range of parcs, while child-friendly menus and free baby essentials packs make sure little ones are well catered for. Free Mini Fun Stations also provide play equipment and toys to keep the little ones entertained.

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Domaine des Ormes in Brittany is a popular choice with parents and families. Set in 400 acres of woodland, the parc features its own mini farm, two restaurants and Learn to Swim lessons for children aged one to five.

Seven-night stays are available for £151 per family during mid-May.

Meanwhile, for a first beach holiday, Le Pointe St. Gilles provides direct access to the sands and buggy-friendly coastal walks, with prices starting at £782 per family for seven nights in late June.

In the Italian Lakes, Bella Italia is a family-friendly gem which offers direct access to the lake beach, its own icecream parlour and a mini-supermarket. A week's holiday is available from September 17 for £275 per family.

All prices are based on a family of four for seven nights in a classic mobile home.

For further information visit eurocamp.co.uk

puzzlesolutions

Across: 1. MARCO POLO, 5. NSW, 7. STUTTGART, 8. DAWN, 9. URAL, 11. CENT, 12. ARNO, 14. AGINCOURT, 15. FLR, 16.

Down: 1. MASTERCHEF, 2. OTTAWA, 3. OMAN, 4. ONTARIO, 6. WELLINGTON, 8. DENMARK, 10. GRACES, 13. LION. Highlighted Word: WALES

Where Am I?: Palace of Versailles, France

We asked our staff the following question this week:

What did you get up to over Easter?



Jeanette Ratcliffe

Publisher ieanette.ratcliffe@travelbulletin.co.uk We went to Stratford-Upon-Avon, Shakespeare country!



Lauretta Wright

Editor

lauretta.wright@travelbulletin.co.uk Got the paintbrush out & redecorated my son's bedroom, which hasn't been touched since he was 4 (he's now 11).



Adam Potter

Editorial Assistant adam.potter@travelbulletin.co.uk Contrary to previous plans, I spent the weekend



in a chocolate induced coma.



Paul Scudamore Contributing Editor

post@travelbulletin.co.uk Joyfully, absolutely nothing.



Simon Eddolls

Sales Director simon.eddolls@travelbulletin.co.uk Think I now resemble a Lindt bunny I ate so much chocolate!



Tim Podger

Account Manager - Far East tim.podger@travelbulletin.co.uk Minding an Easter egg hunt at a real ale



Bill Coad

Account Manager bill.coad@travelbulletin.co.uk Easter egg hunt and eating lots of chocolate.



Matt Gill

Senior Account Manager matt.gill@travelbulletin.co.uk Watched the boat race from Putney Bridge and hung out with friends.



Sales Executive matthew.weinreb@travelbulletin.co.uk



Kathrvn Frost

Sales Executive kathryn frost@travelhulletin co uk I had a lovely break on the Isle of Wight with my parents and twin sister.



Gemma Reeve

Events & Sales Administrator gemma.reeve@travelbulletin.co.uk Went back to Norwich for friends, family & clay shooting!



Nicky Valsamakis

Design Team Leader nicky.valsamakis@travelbulletin.co.uk Catching up on The Night Manager.



Miriam Brtkova

Designer miriam.brtkova@travelbulletin.co.uk Spent a lovely time in Cornwall watching surfers.



Liam Jackson

Design Apprentice liam.jackson@travelbulletin.co.uk Going out & chilling with my friends.



BIRTHDAY CELEBRATION!

Many happy returns to birthday girl Carol

Carol Mthembu Production

production@travelbulletin.co.uk Spent time not looking forward to my birthday! =(



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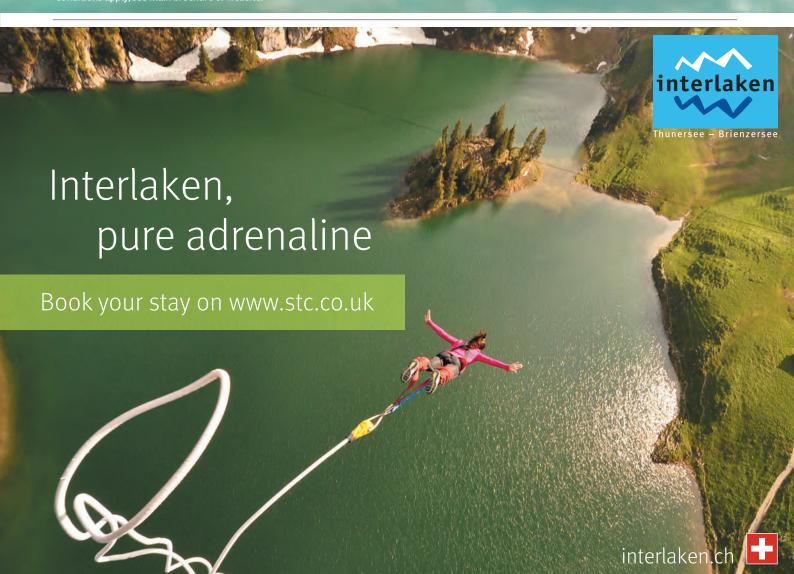
facebook.com/HollieHoseasons



@HollieHoseasons

ABTA No. Y0662 for full details.

*Price based on a 3 or 4 night stay between 08/04/16 – 26/05/16. Applies to selected UK Holiday Park locations and accommodation types, accommodation only. Subject to availability and Booking terms and conditions apply, see main brochure or website. ^Price based on a 3 or 4 night stay between 27/05/16 – 06/06/16. Applies to selected UK Holiday Park locations and accommodation types, accommodation only. Subject to availability and Booking terms and conditions apply, see main brochure or website.





Edonous Fridays

Book any holiday in April and you will be entered into our weekly prize draw to win one of the fabulous prizes above!

PLUS

You can claim a

£20 LOVE2SHOP GIFT VOUCHER

for every booking made in April



The new Titan 2017 Early Booking Bonanza brochure is out now!

Featuring 168 escorted tours and cruising holidays throughout 2017, this is the first opportunity for your clients to book their 2017 holiday with the maximum early booking discounts!

For more information please visit titanagents.co.uk

Valid for new bookings made between 01-30 April (for any departure date). To claim your vouchers please email agentincentives@titantravel.co.uk within 7 days of making the booking. Prize draws will take place on Friday 8th, 15th, 22nd April and 3rd May. No cash alternatives. Agents are responsible for their own tax implications.

